Form **990** 

Department of the Treasury Internal Revenue Service

Return of Organization Exempt From Income Tax Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations) Do not enter social security numbers on this form as it may be made public. Go to www.irs.gov/Form990 for instructions and the latest information.

2017

OMB No. 1545-0047

Open to Public Inspection

Α	For the 2	2017 calen	dar year, or tax year beginnir	ng	, 2017, a	and ending			,	
В	Check if ap	plicable:	С				D	Employer i	dentification nu	ımber
	Addres	ss change	SANTA BARBARA BOTA	ANIC GARDEN				95-16	44628	
	Name	change	1212 MISSION CANYO				E	Telephone		
	Initial	-	SANTA BARBARA, CA					805-6	82-4726	
		turn/terminated						005 0	102 4720	
							C	Gross rece	, ¢ 11	101 001
		ded return	E Name and address of principal of	ficeri		LL(			pts Y LL, or subordinates?	<u>, 191, 601.</u>
	Applic	ation pending	<b>F</b> Name and address of principal of	MR. PETER	SCHUYLER		-			Yes X No Yes No
	-		SAME AS C ABOVE		40.474 \ \(1)		(b) Are all subc If 'No,' attac	ch a list. (se	e instructions)	
<u> </u>		npt status	X 501(c)(3) 501(c) (	)◀ (insert no.)	4947(a)(1) or	527				
J	Websi		W.SBBG.ORG				(c) Group exem	·		
K		organization:		ssociation Other ►	LY	ear of formation	: 1926	M Stat	e of legal domici	ile: CA
Pa		Summar								
			be the organization's mission							<u>EN</u>
8			THE CONSERVATION O							
Governance	<u>R</u>	<u>ESEARCH</u>	<u>, AND EDUCATION, A</u>	<u>ND SERVES AS</u>	<u>A ROLE MC</u>	DET FOR	<u>SUSTAI</u>	NABLE	PRACTIC	<u>E</u>
ern				<u>.                                    </u>	-,,					
Š			if the organization on the governing members of the governing the transformation of the governing t						t assets. 3	1.0
			dependent voting members o						3 4	<u> </u>
es	5 To		of individuals employed in ca						5	<u> </u>
ΞĮ.	6 To		of volunteers (estimate if ne						6	421
Activities &	<b>7a</b> To		ed business revenue from Par						7a	-24,939.
			business taxable income fro						7b	-24,942.
							Prior	Year	Cur	rent Year
_	<b>8</b> Co	ontributions	and grants (Part VIII, line 1h	1)			1,6	98,95		,634,338.
Revenue			ice revenue (Part VIII, line 2					57,06		901,146.
vel			come (Part VIII, column (A),					19,48		,190,105.
å	11 Ot	her revenu	e (Part VIII, column (A), lines	s 5, 6d, 8c, 9c, 10c, a	nd 11e)			86,84		243,752.
	<b>12</b> To	tal revenue	e – add lines 8 through 11 (m	nust equal Part VIII, o	column (A), lin	ne 12)		62,36		,969,341.
	<b>13</b> Gr	ants and s	milar amounts paid (Part IX,	column (A), lines 1-3	3)					
	14 Be	nefits paid	to or for members (Part IX, o	column (A), line 4)						
	<b>15</b> Sa	laries, othe	er compensation, employee b	enefits (Part IX, colu	mn (A), lines	5-10)	2,0	31,34	1. 2	,193,523.
ses	<b>16a</b> Pr	ofessional	fundraising fees (Part IX, coli	umn (A), line 11e)				23,95		
Expenses	h To		sing expenses (Part IX, colum					20750	± •	
Ă	17 OF		es (Part IX, column (A), lines			0,808.	1 0	05 70	4 1	714 104
		•						25,73		<u>,714,184.</u>
			es. Add lines 13-17 (must equ					81,02		<u>,907,707.</u>
		evenue less	expenses. Subtract line 18 f					18,66		,061,634.
is or Inces	<b>00</b> T.						Beginning of			d of Year
esel Bala	20 To		(Part X, line 16)					26,38		<u>,687,189.</u>
Net Assets o Fund Balance	<b>21</b> To		s (Part X, line 26)					34,38		,097,442.
_			fund balances. Subtract line	21 from line 20			35,4	91,99	8. 37	<u>,589,747.</u>
Pa	art II	Signatur	e Block							
Unde com	er penalties plete. Decla	of perjury, I de ration of prepa	clare that I have examined this return, rer (other than officer) is based on all i	including accompanying sch information of which prepare	nedules and statem er has any knowled	nents, and to the ge.	e best of my kn	owledge and	d belief, it is true	e, correct, and
							[			
Sig	n	Signatu	re of officer				Date			
He	re	MR	EDWARD ROACH				TREASUF	FR		
			print name and title				INLADUI			
		Print/Type p	reparer's name	reparer's signature		Date	Che	ck X i	f PTIN	
	: ~I	5			v			-employed		1351
Pa		BRAD A		BRAD A. STOLTE	1 L		sen	cinpioyed	P0024	1004
- 11c	eparer e Only	Firm's name	0101111 4 11000						77050100	<b>.</b>
53		Firm's addre	1000 gointillit il						77058102	
Mar	, the IDC	dicourse th	ORCUTT, CA 934		tructions			ne no. 8	05689588 X	
			is return with the preparer sh							
BA	A For Pa	aperwork R	eduction Act Notice, see the	separate instruction	IS.	TEEAO	0113L 08/08/17	r	FC	orm <b>990</b> (2017)

Forn	n 990 (2017) SANTA BARBARA BOTANIC GARDEN	95-1644628	Page <b>2</b>
Pai	rt III Statement of Program Service Accomplishments		
	Check if Schedule O contains a response or note to any line in this Part III	<u></u>	Х
1	Briefly describe the organization's mission:		
	THE SANTA BARBARA BOTANIC GARDEN FOSTERS THE CONSERVATION OF CAL		<u>PLANTS</u>
	THROUGH OUR GARDENS, RESEARCH, AND EDUCATION, AND SERVES AS A RO	LE MODEL FOR	
	SUSTAINABLE PRACTICE.		
2	Did the organization undertake any significant program services during the year which were not listed on the pri	or	
	Form 990 or 990-EZ?	Yes	X No
	If 'Yes,' describe these new services on Schedule O.		
3	Did the organization cease conducting, or make significant changes in how it conducts, any program se	ervices? Yes	X No
	If 'Yes,' describe these changes on Schedule O.		
4	Describe the organization's program service accomplishments for each of its three largest program service section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocation	vices, as measured by	expenses.
	and revenue, if any, for each program service reported.		expenses,
4 a	a (Code:) (Expenses \$1,079,669. including grants of \$) (F	Revenue \$ 5	32,362.)
	THE HORTICULTURE PROGRAM DESIGNS, INSTALLS, AND MAINTAINS THE GA		
	LIVING NATIVE PLANT COLLECTIONS AND HISTORIC LANDMARKS. THE GARD		
	DISTINCTIVE SECTIONS THAT HIGHLIGHT THE BREADTH OF SPECIES ACROS		
	LANDSCAPE. THE NEWEST GARDEN DISPLAYS OFFER UPDATED INSPIRATION		
	AND USING NATIVES IN HOME GARDENS; INTRODUCE DECIDUOUS NATIVES I SETTING; SHOWCASE PLANTS OF THE CHANNEL ISLANDS WITH A BREADTH-T.		
	ISLANDS THEMSELVES; ENGAGE CHILDREN WITH A MAZE MADE OF NATIVE C		
	INTRODUCE VISITORS TO CALIFORNIA'S RAREST AND MOST THREATED SPEC		
	TEAM ALSO MANAGES TWO NATIVE PLANT NURSERIES, ONE OPEN TO THE PU		
	PURCHASES AND THE OTHER FOR PROPAGATION.		
		_	
41			01,241.)
	THE CONSERVATION AND RESEARCH PROGRAM TACKLES TODAY'S COMPLEX CO		
	AT ALL LEVELS: FROM GENES, TO INDIVIDUALS, POPULATIONS, COMMUNIT		
	GARDEN SCIENTISTS WORK COLLABORATIVELY TO IDENTIFY AND IMPLEMENT PROTECTING AND RESTORING CALIFORNIA'S DIVERSE BOTANIC ECOSYSTEMS		
	RESEARCH TEAM WORKS TO SAFEGUARD ENDANGERED PLANT SPECIES, PRODU		
	PLANT INVENTORIES AND RESEARCH, AND SECURE COLLECTIONS OF SEEDS		
	PLANTS FOR STUDY AND POTENTIAL RECOVERY IN THE EVENT OF DISASTER		
	BENEFICIAL ROLE NATIVE PLANTS PLAY IN SUPPORTING POLLINATION AND		
	HEALTHIER AND MORE PRODUCTIVE FOOD CROPS AND WILDLANDS. THE TEAM	ALSO MANAGES	A SEED
	BANK AND A HERBARIUM. BY USING CRYOGENICS, THEY MAINTAIN A COMPR	EHENSIVE COLLE	CTION
	OF GENETIC MATERIAL FROM CALIFORNIA'S MOST IMPERILED PLANTS.		
40			$\frac{67,543.}{10}$
	THE EDUCATIONAL PROGRAM SUPPORTS THE GARDEN'S CONSERVATION MISSI STEWARDSHIP OF NATIVE PLANTS & THE ENVIRONMENTS THAT DEPEND ON T		
	DEVELOP AN ENVIRONMENTALLY LITERATE & ENGAGED PUBLIC THROUGH ON-		
	LECTURES, TRAVEL, & DOCENT-LED PUBLIC & SCHOOL TOURS. THE GARDEN		S AS A
	LARGE & INSPIRING CLASSROOM WITH DIVERSE COLLECTIONS OF NATIVE P		
	GREAT VARIETY OF WILDLIFE. GARDEN SCHOOL TOURS INCREASE THE ECO-		
	IN WAYS THAT ARE INTERACTIVE AND RELEVANT TO THEIR DAILY LIVES A	ND INTERESTS.	THESE
	POPULAR TOURS ARE DESIGNED TO ALIGN WITH THE CALIFORNIA COMMON C		
	CALIFORNIA ENVIRONMENTAL EDUCATION INITIATIVE & NEXT GENERATION		
	THE GARDEN'S CITIZEN SCIENCE CLUB & CALIFORNIA NATURALISTS TRAIN		FER
	SPECIALIZED EDUCATION FOR VOLUNTEERS, NATURE ENTHUSIASTS & PROFE	22TONAT2.	
40	d Other program services (Describe in Schedule O.) SEE SCHEDULE O		
	(Expenses \$ 315,362. including grants of \$ ) (Revenue \$		)
4 e	e Total program service expenses ► 2,868,659.		
BAA	TEEA0102L 12/05/17	For	m <b>990</b> (2017)

			Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If 'Yes,' complete Schedule A	1	Х	
2	Is the organization required to complete Schedule B, Schedule of Contributors (see instructions)?	2	Х	
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? <i>If 'Yes,' complete Schedule C, Part L</i>	3		Х
4	Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? If 'Yes,' complete Schedule C, Part II	4		Х
5	Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? <i>If 'Yes,' complete Schedule C, Part III</i>	5		Х
6	Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If 'Yes,' complete Schedule D, Part 1.	6		х
7	Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? <i>If 'Yes,' complete Schedule D, Part II</i>	7		Х
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? If 'Yes,' complete Schedule D, Part III.	8	Х	
9	Did the organization report an amount in Part X, line 21, for escrow or custodial account liability, serve as a custodian for amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services? If 'Yes,' complete Schedule D, Part IV.	9		х
10	Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent endowments, or quasi-endowments? <i>If 'Yes,' complete Schedule D, Part V</i>	10	Х	
11	If the organization's answer to any of the following questions is 'Yes', then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable.			
ä	Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If 'Yes,' complete Schedule D, Part VI.	11 a	Х	
I	Did the organization report an amount for investments – other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? If 'Yes,' complete Schedule D, Part VII	11 b		Х
	Did the organization report an amount for investments – program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? If 'Yes,' complete Schedule D, Part VII.	11 c		Х
0	Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? If 'Yes,' complete Schedule D, Part IX.	11 d	Х	
(	Did the organization report an amount for other liabilities in Part X, line 25? If 'Yes,' complete Schedule D, Part X	11 e		Х
1	Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If 'Yes,' complete Schedule D, Part X	11 f	Х	
12;	Did the organization obtain separate, independent audited financial statements for the tax year? If 'Yes,' complete Schedule D, Parts XI and XII	12a	Х	
	Was the organization included in consolidated, independent audited financial statements for the tax year? If 'Yes,' and if the organization answered 'No' to line 12a, then completing Schedule D, Parts XI and XII is optional	12b		Х
	Is the organization a school described in section 170(b)(1)(A)(ii)? If 'Yes,' complete Schedule E	13		Х
14 a	a Did the organization maintain an office, employees, or agents outside of the United States?	14a		Х
I	Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 or more? <i>If 'Yes,' complete Schedule F, Parts I and IV</i>	14b		Х
15	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any foreign organization? If 'Yes,' complete Schedule F, Parts II and IV	15		Х
16	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to or for foreign individuals? If 'Yes,' complete Schedule F, Parts III and IV	16		Х
17	Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? <i>If 'Yes,' complete Schedule G, Part I</i> (see instructions)	17		Х
18	Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? <i>If 'Yes,' complete Schedule G, Part II</i>	18	Х	
19	Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? <i>If 'Yes,' complete Schedule G, Part III</i>	19		Х
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Form 990 (2017) SANTA BARBARA BOTANIC GARDEN

Pai	t IV Checklist of Required Schedules (continued)			
			Yes	No
20a	Did the organization operate one or more hospital facilities? If 'Yes,' complete Schedule H	20a		Х
b	If 'Yes' to line 20a, did the organization attach a copy of its audited financial statements to this return?	20b		
21	Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or domestic government on Part IX, column (A), line 1? <i>If 'Yes,' complete Schedule I, Parts I and II.</i>	21		Х
22	Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on Part IX, column (A), line 2? If 'Yes,' complete Schedule I, Parts I and III	22		Х
23	Did the organization answer 'Yes' to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? <i>If 'Yes,' complete Schedule J</i> .	23	х	
	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If 'Yes,' answer lines 24b through 24d and complete Schedule K. If 'No, 'go to line 25a	24a		Х
ł	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		
	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?	24c		
C	Did the organization act as an 'on behalf of' issuer for bonds outstanding at any time during the year?	24d		
25 a	Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? If 'Yes,' complete Schedule L, Part I	25a		Х
ł	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If 'Yes,' complete Schedule L, Part I	25b		Х
26	Did the organization report any amount on Part X, line 5, 6, or 22 for receivables from or payables to any current or former officers, directors, trustees, key employees, highest compensated employees, or disqualified persons? <i>If 'Yes,' complete Schedule L, Part II.</i>	26		Х
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member of any of these persons? <i>If 'Yes,' complete Schedule L, Part III.</i>	27		Х
28	Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions):			
ć	A current or former officer, director, trustee, or key employee? If Yes, complete Schedule L, Part IV	28a		Х
ł	A family member of a current or former officer, director, trustee, or key employee? If 'Yes,' complete Schedule L, Part IV.	28b		Х
(	An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or direct or indirect owner? <i>If 'Yes,' complete Schedule L, Part IV</i>	28c		Х
29	Did the organization receive more than \$25,000 in non-cash contributions? If 'Yes,' complete Schedule M	29	Х	
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? <i>If 'Yes,' complete Schedule M</i>	30		Х
31	Did the organization liquidate, terminate, or dissolve and cease operations? If 'Yes,' complete Schedule N, Part I	31		Х
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If 'Yes,' complete Schedule N, Part II.	32		Х
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3? <i>If 'Yes,' complete Schedule R, Part L</i>	33		Х
	Was the organization related to any tax-exempt or taxable entity? If 'Yes,' complete Schedule R, Part II, III, or IV, and Part V, line 1.	34		X
	Did the organization have a controlled entity within the meaning of section 512(b)(13)?	35a		Х
ł	If 'Yes' to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? <i>If 'Yes,' complete Schedule R, Part V, line 2</i>	35b		
36	Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? If 'Yes,' complete Schedule R, Part V, line 2	36		Х
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? <i>If 'Yes,' complete Schedule R, Part VI</i>	37		х
	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19? <b>Note.</b> All Form 990 filers are required to complete Schedule O	38	Х	
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Form 990 (2017) SANTA BARBARA BOTANIC GARDEN 95-164462	8	Р	age 5
Part V Statements Regarding Other IRS Filings and Tax Compliance	-		
Check if Schedule O contains a response or note to any line in this Part V			. 🗌
		Yes	No
1 a Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable       1 a       62			
b Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable 1b			
c Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners?	1 c	Х	
2 a Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax State			
ments, filed for the calendar year ending with or within the year covered by this return 2a 56			
<b>b</b> If at least one is reported on line 2a, did the organization file all required federal employment tax returns?	2 b	Х	
Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions)			
3 a Did the organization have unrelated business gross income of \$1,000 or more during the year?	3 a	Х	
<b>b</b> If 'Yes,' has it filed a Form 990-T for this year? If 'No' to line 3b, provide an explanation in Schedule O.	3 b	Х	
4a At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial account)?	4a		Х
b If 'Yes,' enter the name of the foreign country: ►			
See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial Accounts (FBAR).			
5 a Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?	5 a		Х
<b>b</b> Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?	5 b		Х
c If 'Yes,' to line 5a or 5b, did the organization file Form 8886-T?	5 c		
6 a Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization			
6 a Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible as charitable contributions?	6 a		Х
<b>b</b> If 'Yes,' did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?	6 b		
7 Organizations that may receive deductible contributions under section 170(c).			
a Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and			
services provided to the payor?	7 a	Х	
<b>b</b> If 'Yes,' did the organization notify the donor of the value of the goods or services provided?	7 b	Х	
c Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282?	7 c		Х
d If 'Yes,' indicate the number of Forms 8282 filed during the year.			
e Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?	7 e		Х
f Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?	7 f		Х
<b>g</b> If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?	7 g		
<b>h</b> If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C?	5 7 h		
8 Sponsoring organizations maintaining donor advised funds. Did a donor advised fund maintained by the sponsoring	7.11		
organization have excess business holdings at any time during the year?	8		
9 Sponsoring organizations maintaining donor advised funds.			
a Did the sponsoring organization make any taxable distributions under section 4966?	9 a		
<b>b</b> Did the sponsoring organization make a distribution to a donor, donor advisor, or related person?	9 b		
10 Section 501(c)(7) organizations. Enter:			
a Initiation fees and capital contributions included on Part VIII, line 12 10a			
b Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities 10b			
11 Section 501(c)(12) organizations. Enter:			
a Gross income from members or shareholders 11 a			
<b>b</b> Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them.)			
12 a Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?	12a		
<b>b</b> If 'Yes,' enter the amount of tax-exempt interest received or accrued during the year <b>12b</b>			
13 Section 501(c)(29) qualified nonprofit health insurance issuers.			
<b>a</b> Is the organization licensed to issue qualified health plans in more than one state?	13a		
<b>Note.</b> See the instructions for additional information the organization must report on Schedule O.			
<ul> <li>b Enter the amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans.</li> </ul>			
c Enter the amount of reserves on hand			
14a Did the organization receive any payments for indoor tanning services during the tax year?	14a		Х
<b>b</b> If 'Yes,' has it filed a Form 720 to report these payments? <i>If 'No,' provide an explanation in Schedule O</i>	14b		(2017)

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FOIII	n 990 (2017) SANTA BARBARA BOTANIC GARDEN 95-1644628		Ρ	age 6
	<b>rt VI</b> Governance, Management, and Disclosure For each 'Yes' response to lines 2 through 7b be a 'No' response to line 8a, 8b, or 10b below, describe the circumstances, processes, or chan Schedule O. See instructions. Check if Schedule O contains a response or note to any line in this Part VI.	iges i	n	
Sec	tion A. Governing Body and Management			
			Yes	No
	a Enter the number of voting members of the governing body at the end of the tax year       1 a       16         If there are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain in Schedule O.       1 a       16			
	<b>b</b> Enter the number of voting members included in line 1a, above, who are independent <b>1b</b>			
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee?	2		Х
3	Did the organization delegate control over management duties customarily performed by or under the direct supervision			
	of officers, directors, or trustees, or key employees to a management company or other person?	3		Х
4	Did the organization make any significant changes to its governing documents			v
5	since the prior Form 990 was filed? Did the organization become aware during the year of a significant diversion of the organization's assets?	4 5		X X
6	Did the organization become aware during the year of a significant diversion of the organization's assets	6		X
	a Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more	•		Λ
70	members of the governing body?	7 a		Х
Ł	<b>b</b> Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body?	7 b		Х
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following: SEE SCHEDULE O			
а	a The governing body?	8 a	Х	
b	Each committee with authority to act on behalf of the governing body?	8 b		Х
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If 'Yes,' provide the names and addresses in Schedule O	9		Х
Sec	ction B. Policies (This Section B requests information about policies not required by the Internal Re	eveni	le Co	ode.)
			Yes	No
	a Did the organization have local chapters, branches, or affiliates?	10 a		Х
	operations are consistent with the organization's exempt purposes?			
11 a		10 b		
	a Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?	10 b 11 a	Х	
			Х	
Ł	a Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?		X	
د 12 a	a Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?	11 a	X	
t 12 a لا	<ul> <li>a Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?</li> <li>b Describe in Schedule O the process, if any, used by the organization to review this Form 990. SEE SCHEDULE O</li> <li>a Did the organization have a written conflict of interest policy? <i>If 'No,' go to line 13</i>.</li> <li>b Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?</li> <li>c Did the organization regularly and consistently monitor and enforce compliance with the policy? <i>If 'Yes,' describe in</i></li> </ul>	11 a 12 a 12 b	X X	
t 12 a t	<ul> <li>a Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?</li> <li>b Describe in Schedule O the process, if any, used by the organization to review this Form 990. SEE SCHEDULE O</li> <li>a Did the organization have a written conflict of interest policy? <i>If 'No,' go to line 13</i>.</li> <li>b Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?</li> <li>c Did the organization regularly and consistently monitor and enforce compliance with the policy? <i>If 'Yes,' describe in Schedule O how this was done</i>SEE. SCHEDULE .Q</li> </ul>	11 a 12 a 12 b 12 c	X X X	
12 a 12 a b 0 13	<ul> <li>a Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?</li> <li>b Describe in Schedule O the process, if any, used by the organization to review this Form 990. SEE SCHEDULE O</li> <li>a Did the organization have a written conflict of interest policy? <i>If 'No,' go to line 13</i></li></ul>	11 a 12 a 12 b 12 c 13	X X X X X	
t 12 a t	<ul> <li>a Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?</li> <li>b Describe in Schedule O the process, if any, used by the organization to review this Form 990. SEE SCHEDULE O</li> <li>a Did the organization have a written conflict of interest policy? <i>If 'No,' go to line 13</i>.</li> <li>b Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?</li> <li>c Did the organization regularly and consistently monitor and enforce compliance with the policy? <i>If 'Yes,' describe in Schedule O how this was done</i> SEE. SCHEDULE .Q.</li> <li>Did the organization have a written whistleblower policy?</li> <li>Did the organization have a written document retention and destruction policy?</li> <li>Did the process for determining compensation of the following persons include a review and approval by independent</li> </ul>	11 a 12 a 12 b 12 c	X X X	
t 12 a t 0 13 14 15	<ul> <li>a Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?</li> <li>b Describe in Schedule O the process, if any, used by the organization to review this Form 990. SEE SCHEDULE O</li> <li>a Did the organization have a written conflict of interest policy? <i>If 'No,' go to line 13</i>.</li> <li>b Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?</li> <li>c Did the organization regularly and consistently monitor and enforce compliance with the policy? <i>If 'Yes,' describe in Schedule O how this was done</i> SEE. SCHEDULE .Q</li> <li>Did the organization have a written whistleblower policy?</li> <li>Did the organization have a written document retention and destruction policy?</li> <li>Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?</li> </ul>	11 a 12 a 12 b 12 c 13 14	X X X X X X	
t 12 a t 13 14 15	<ul> <li>a Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?</li> <li>b Describe in Schedule O the process, if any, used by the organization to review this Form 990. SEE SCHEDULE O</li> <li>a Did the organization have a written conflict of interest policy? <i>If 'No,' go to line 13</i>.</li> <li>b Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?</li> <li>c Did the organization regularly and consistently monitor and enforce compliance with the policy? <i>If 'Yes,' describe in Schedule O how this was done</i> SEE. SCHEDULE . Q</li> <li>Did the organization have a written whistleblower policy?</li> <li>Did the organization have a written document retention and destruction policy?</li> <li>Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?</li> <li>a The organization's CEO, Executive Director, or top management official. SEE . SCHEDULE . O.</li> </ul>	11 a 12 a 12 b 12 c 13 14 15 a	X X X X X X X	
t 12 a t 13 14 15	<ul> <li>a Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?</li> <li>b Describe in Schedule O the process, if any, used by the organization to review this Form 990. SEE SCHEDULE O</li> <li>a Did the organization have a written conflict of interest policy? <i>If 'No,' go to line 13</i>.</li> <li>b Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?</li> <li>c Did the organization regularly and consistently monitor and enforce compliance with the policy? <i>If 'Yes,' describe in Schedule O how this was done</i> SEE. SCHEDULE . Q.</li> <li>Did the organization have a written whistleblower policy?</li> <li>Did the organization have a written document retention and destruction policy?</li> <li>Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?</li> <li>a The organization's CEO, Executive Director, or top management official. SEE . SCHEDULE . O.</li> <li>b Other officers or key employees of the organization.</li> </ul>	11 a 12 a 12 b 12 c 13 14	X X X X X X	
12 a 12 a 13 14 15 a t	<ul> <li>a Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?</li> <li>b Describe in Schedule O the process, if any, used by the organization to review this Form 990. SEE SCHEDULE O</li> <li>a Did the organization have a written conflict of interest policy? <i>If 'No,' go to line 13</i>.</li> <li>b Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?</li> <li>c Did the organization regularly and consistently monitor and enforce compliance with the policy? <i>If 'Yes,' describe in Schedule O how this was done</i>SEE. SCHEDULE . O.</li> <li>Did the organization have a written whistleblower policy?</li> <li>Did the organization have a written document retention and destruction policy?</li> <li>Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?</li> <li>a The organization's CEO, Executive Director, or top management official. SEE . SCHEDULE . O.</li> <li>b Other officers or key employees of the organization.</li> <li>of 'Yes' to line 15a or 15b, describe the process in Schedule O (see instructions).</li> <li>a Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a</li> </ul>	11 a 12 a 12 b 12 c 13 14 15 a	X X X X X X X	
12 a 12 a 13 14 15 a 16 a	<ul> <li>a Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?</li></ul>	11 a 12 a 12 b 12 c 13 14 15 a 15 b	X X X X X X X	X
t 12 a t 13 14 15 a t 16 a t	<ul> <li>a Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?</li> <li>b Describe in Schedule O the process, if any, used by the organization to review this Form 990. SEE SCHEDULE O</li> <li>a Did the organization have a written conflict of interest policy? <i>If 'No,' go to line 13</i>.</li> <li>b Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?</li> <li>c Did the organization regularly and consistently monitor and enforce compliance with the policy? <i>If 'Yes,' describe in Schedule O how this was done</i>SEE. SCHEDULE O</li> <li>Did the organization have a written whistleblower policy?</li> <li>Did the organization have a written document retention and destruction policy?</li> <li>Did the organization's CEO, Executive Director, or top management official. SEE SCHEDULE .O.</li> <li>o Other officers or key employees of the organization.</li> <li>If 'Yes' to line 15a or 15b, describe the process in Schedule O (see instructions).</li> <li>a Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?</li> <li>o If 'Yes,' did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements?</li> </ul>	11 a 12 a 12 b 12 c 13 14 15 a 15 b	X X X X X X X	X
t 12 a t 13 14 15 a t 16 a t	<ul> <li>a Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?</li></ul>	11 a 12 a 12 b 12 c 13 14 15 a 15 b 16 a	X X X X X X X	x
t 12 a t 13 14 15 a t 16 a t	a Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?	11 a 12 a 12 b 12 c 13 14 15 a 15 b 16 a 16 b		
t 12a t 13 14 15 16a t <u>Sec</u>	a Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?. Describe in Schedule O the process, if any, used by the organization to review this Form 990. SEE SCHEDULE O a Did the organization have a written conflict of interest policy? <i>If 'No,' go to line 13</i>	11 a 12 a 12 b 12 c 13 14 15 a 15 b 16 a 16 b		
12 a 12 a 13 14 15 2 16 a 16 a 16 a 17 18	a Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?       SEE SCHEDULE 0         b Describe in Schedule O the process, if any, used by the organization to review this Form 990. SEE SCHEDULE 0       Did the organization have a written conflict of interest policy? <i>If 'No,' go to line 13</i>	11 a 12 a 12 b 12 c 13 14 15 a 15 b 16 a 16 b		
12 a 12 a 13 14 15 2 16 a 16 a 16 a 17 18	a Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?	11 a 12 a 12 b 12 c 13 14 15 a 15 b 16 a 16 b		

GAYLE KOPITZKE 1212 MISSION CANYON SANTA BARBARA CA 93105 805-682-4	GAYLF	1	GAYLE KOPITZKE	1212	MISSION	CANYON	SANTA	BARBARA	CA	93105	805-682-4	1726
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Form 990 (2017) SANTA BARBARA BOTANIC	GARDEN	I		95-16446	28 Page <b>7</b>							
Part VII Compensation of Officers, Directo Independent Contractors	ors, Trus	stees, Key Employe	es, Highest C	ompensated En	nployees, and							
Check if Schedule O contains a response of	or note to	any line in this Part VII.										
Section A. Officers, Directors, Trustees, Ke	y Empl	oyees, and Highest	Compensated	d Employees								
<ul> <li>1 a Complete this table for all persons required to be listed. organization's tax year.</li> <li>• List all of the organization's current officers, dire compensation. Enter -0- in columns (D), (E), and (F) if</li> </ul>	ctors, trus	stees (whether individua	, <sub>0</sub>		nount of							
<ul> <li>List all of the organization's current key employe</li> <li>List the organization's five current highest compe who received reportable compensation (Box 5 of Form organization and any related organizations.</li> </ul>	ensated e	mployees (other than ar	n officer, director,	trustee, or key emp								
• List all of the organization's <b>former</b> officers, key of reportable compensation from the organization and any i			ated employees v	vho received more t	han \$100,000							
• List all of the organization's former directors or truster organization, more than \$10,000 of reportable compensation.												
List persons in the following order: individual trustees of employees; and former such persons.	or director	rs; institutional trustees;	officers; key emp	loyees; highest con	npensated							
X Check this box if neither the organization nor any relate	ed organiza	ation compensated any cu	rrent officer, direct	or, or trustee.								
		(C)										
(A)												

(A) Name and Title	(B) Average hours per	thar is	box, an c ector/	ot che unles officer /truste		n	(D) Reportable compensation from the organization	(E) Reportable compensation from related organizations	<b>(F)</b> Estimated amount of other compensation	
	week (list any hours for related organiza- tions below dotted line)	Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	-ormer	(W-2/1ŏ99-MISC)	(W-2/1099-MISC)	from the organization and related organizations
(1) MR. PETER SCHUYLER	3.75									
CHAIRMAN	0	Х		Х				0.	0.	0.
(2) MR. TOM CRAVEIRO	2.75									
VICE CHAIRMAN	0	Х		Х				0.	0.	0.
(3) MR. EDWARD ROACH	2.75									
TREASURER	0	X		X				0.	0.	0.
(4) MS. SUE ADAMS	2.75									
SECRETARY	0	Х		Х				0.	0.	0.
(5) MR. JOHN A. BRINKER	2.75									
TRUSTEE	0	Х						0.	0.	0.
6) MR. PATRICK CONNELLY	1.5									
TRUSTEE	0	Х						0.	0.	0.
(7) MS. SAMANTHA DAVIS	1.5							_		
TRUSTEE	0	Х						0.	0.	0.
(8) MR. MARC FISHER	1.5									
TRUSTEE	0	Х						0.	0.	0.
(9) MS. LOU GREER FROST	<u>1.5</u>							0		2
TRUSTEE	0	Х						0.	0.	0.
(10) MR. JOHN GABBERT	1.5	37						0	0	0
TRUSTEE	0	Х						0.	0.	0.
(11) MS. ELAINE M. GIBSON TRUSTEE	2.75 0	Х						0.	0.	0.
(12) MS. VALERIE HOFFMAN	1.5	Λ						0.	0.	0.
TRUSTEE	0	Х						0.	0.	0.
(13) MR. JOHN PARKE	1.5	Λ						0.	0.	0.
TRUSTEE	0	Х						0.	0.	0.
(14) MR. JESSE SMITH	1.5	Λ				$\vdash$		0.	0.	0.
TRUSTEE	0	Х						0.	0.	0.
BAA	TEEA0		08/09	8/17	I	I I		0.	0.	Form <b>990</b> (2017)
	ILLAU	. J/L	50,00							

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Par	t VII Section A. O	officers, Directors, Tru	istees,	Key	Em	plo	bye	es,	and	d Highest Com	pensated Em	oloyee	<b>S</b> (conti	inued)
			(B)			(0								
		A) and title	Average hours per week	box	, unles	ss pe	erson direct	e than is botl or/trus	h an tee)	(D) Reportable compensation from	(E) Reportable compensation from	amo	(F) Estimated	her
			(list any hours	or director	Instit	Officer	Key	Highe	Former	the organization (W-2/1099-MISC)	related organizations (W-2/1099-MISC)	or	npensation from the ganization	n
			for related organiza	or director	nstitutional trustee	er	Key employee	oyee	ner			a	nd related ganization	d
			- tions below	frus	altr		oyee	ompe						
			dotted line)	lee	Istee			Highest compensated employee						
(15)	MS. SUSAN SPEC	ס∩ייי	1.5											
<u>(</u> )	TRUSTEE		0	X						0.	0			0.
(16)	MS. SUSAN VAN	ATTA	_1.5_											
(17)	TRUSTEE WINDHAGER, STE		0 40	Х						0.	0	•		0.
<u>(I)</u>	EXECUTIVE DIRE		<u>40</u> 0				Х			163,100.	0		12.4	496.
(18)	LINDER, STEPHA		40									-		
	DIR OF DEVO &	COMM	0					Х		115,855.	0	•	11,(	)97.
(19)														
(20)	·													
(21)				-										
(22)				•										
(23)														
(24)									J					
(25)														
1 b	Sub-total						I		►	278,955.	0	•	23,5	593.
		on sheets to Part VII, Section							•	0.	0			0.
		d 1c)							► vod	278,955.	0 of reportable com			593.
2	from the organization			Isteu	auuv	ve) v	WHO	recer	veu		o or reportable con	ipensatio		
												_	Yes	No
3	Did the organization lis	st any <b>former</b> officer, direct complete Schedule J for suc	tor, or tru <i>h individu</i>	istee, <i>ial</i>	key	err	nploy	yee,	or h	nighest compensat	ted employee	. 3		Х
4		ed on line 1a, is the sum of												
-	the organization and r	elated organizations greate	er than \$1	50,00	20?	lf 'Y	′es,	' con	nple	te Schedule J for		4	Х	
5	Did any person listed	on line 1a receive or accru	e comper	nsatio	n fro	oma	anv	unre	late	d organization or	individual			
Sec	for services rendered tion B. Independer	to the organization? If 'Yes	,' comple	ete So	ched	lule	J fo	r suc	ch p	erson		5		Х
1	Complete this table for	r your five highest compens	sated ind	epen	dent	cor	ntra	ctors	tha	t received more th	nan \$100,000 of			
	compensation from the	organization. Řeport compen		the c	alend	dar y	year	enai	ng v	i	<u> </u>		<u>(C)</u>	
		(A) Name and business addi	ress							(B) Description o	of services	Comp	( <b>C)</b> ensatio	n
	Total number of inde	adapt contractors (a - lustic - l		ا ام ما			ict -	ا داد :		who received	then			
2		ndent contractors (including b ation from the organization			5 (10	ise I	istet	1 ano	ve)	who received more	uidii			

## Form 990 (2017) SANTA BARBARA BOTANIC GARDEN

#### Part VIII Statement of Revenue

Check if Schedule O contains a response or note to any line in this Part VIII.

	Check if Schedule O contains a response or note to any	(A) Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections 512-514
Contributions, Gifts, Grants and Other Similar Amounts	1 a Federated campaigns1 ab Membership dues1 b291,804				
s, GI Amo	c Fundraising events				
Gift: lar /	d Related organizations 1d				
ns, Simi	e Government grants (contributions) 1 e				
utio Ier \$	f All other contributions, gifts, grants, and similar amounts not included above 1f 2 320 660				
oth	similar amounts not included above 1f 2,320,660. g Noncash contributions included in lines 1a-1f: \$ 195,506.				
Con and	h Total. Add lines 1a-1f►	2,634,338.			
	Business Code				
Program Service Revenue	2a ADMISSIONS	532,362.	532,362.		
ie B	b CONTRACTS	301,241.	301,241.		
evic	c EDUCATION PROGRAMS	67,543.	67,543.		
n S	e				
graı	f All other program service revenue				
Pro	g Total. Add lines 2a-2f►	901,146.			
	3 Investment income (including dividends, interest and				0.50.550
	other similar amounts)▶ 4 Income from investment of tax-exempt bond proceeds .►	272,550.			272,550.
	5 Royalties				
	(i) Real (ii) Personal				
	6a Gross rents 128, 458.				
	<b>b</b> Less: rental expenses 87,748.				
	c Rental income or (loss) 40,710.	OK.			
	d Net rental income or (loss)	40,/10.	61,668.	-20,958.	
	<b>7 a</b> Gross amount from sales of assets other than inventory 1, 764, 661. 5, 000, 000.				
	<b>b</b> Less: cost or other basis				
	and sales expenses 1,555,084. 4,292,022.				
	c Gain or (loss) 209,577. 707,978.				
	d Net gain or (loss)►	917,555.	917,555.		
ne	8a Gross income from fundraising events (not including. \$ 21,874.				
ver	of contributions reported on line 1c).				
Re	See Part IV, line 18 <b>a</b> 84, 321.				
Other Reven	<b>b</b> Less: direct expenses <b>b</b> 81,644.				
ð	c Net income or (loss) from fundraising events►	2,677.			2,677.
	<b>9a</b> Gross income from gaming activities. See Part IV, line 19 <b>a</b>				
	<b>b</b> Less: direct expenses <b>b</b>				
	c Net income or (loss) from gaming activities►				
	10a Gross sales of inventory, less returns				
	and allowances <b>a</b> 405,724.				
	b Less: cost of goods sold b 205,762. c Net income or (loss) from sales of inventory ►	100.000		2 001	202 042
	Miscellaneous Revenue Business Code	199,962.		-3,981.	203,943.
	11a OTHER	403.	403.		
	b				
	c				
	d All other revenue				
	e Total. Add lines 11a-11d	403.	1 000 550		420.120
BAA	12 Total revenue. See instructions► TEEA01	<b>4,969,341.</b>	1,880,772.	-24,939.	479,170. Form <b>990</b> (2017)

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Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A).

#### Check if Schedule O contains a response or note to any line in this Part IX. (D) (A) (B) (C) Do not include amounts reported on lines Total expenses Program service Management and Fundraising 6b, 7b, 8b, 9b, and 10b of Part VIII. expenses general expenses expenses Grants and other assistance to domestic organizations and domestic governments. See Part IV, line 21..... Grants and other assistance to domestic individuals. See Part IV, line 22 ..... 2 Grants and other assistance to foreign 3 organizations, foreign governments, and for-eign individuals. See Part IV, lines 15 and 16 Δ Benefits paid to or for members ..... Compensation of current officers, directors, 5 trustees, and key employees ..... 87,798 175,596 43,899. 43,899. Compensation not included above, to 6 disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B)..... 0 0 0 0. 7 Other salaries and wages ..... 527,610 1,077,093 1. 201,067 249,450. Pension plan accruals and contributions 8 (include section 401(k) and 403(b) employer contributions)..... 39,773 13,116 61,022 8,133. 9 Other employee benefits ..... 274,368 174,612 73,146 26,610. Payroll taxes ..... 10 154,927 105,814 25,853 23,260. 11 Fees for services (non-employees): a Management ..... c Accounting..... 16,139 16,139 d Lobbying..... e Professional fundraising services. See Part IV, line 17... f Investment management fees ..... 56,070 56,070. Other. (If line 11g amount exceeds 10% of line 25, column q 6,714. 309,439 286,527 16,198. (A) amount, list line 11g expenses on Schedule 0.).... Advertising and promotion. 12 33,784 22,500 5,704. 5,580. 13 Office expenses ..... 216, 723 191,090 10,458 15,175. Information technology..... 14 15 Royalties..... Occupancy..... 108,946. 105,661 3,285. 16 17 Travel 26,339. 20,689 4,751 899. Payments of travel or entertainment 18 expenses for any federal, state, or local public officials..... Conferences, conventions, and meetings.... 18,295 9.539. 3,635. 19 5,121 20 Interest ..... 27,754 27,754 21 Payments to affiliates..... 22 Depreciation, depletion, and amortization.... 608,149. 536,281 42,636 29,232. 23 Insurance ..... 169,811 10,689. 8,819. 150,303. 24 Other expenses. Itemize expenses not covered above (List miscellaneous expenses in line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O.)..... a <u>CLASSES TOURS AND EVENTS</u> 48,866 48,783 83 **b** PRINTING AND PUBLICATIONS 41,299 27,440 7,029 6,830. 28,200 28,200 c LABORATORY d <u>POSTAGE AND SHIPPING</u> 455 827 3,088 4.370 e All other expenses..... 25 Total functional expenses. Add lines 1 through 24e. . . 3,907,707 2,868,659 598,240 440,808. 26 Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation. Check here 🕨 if following

SOP 98-2 (ASC 958-720).....

#### Form 990 (2017) SANTA BARBARA BOTANIC GARDEN

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#### Part X Balance Sheet Check if Schedule O contains a response or note to any line in this Part X ..... (B) End of year (A) Beginning of year 1 1 Cash – non-interest-bearing..... 4,911 4,550. Savings and temporary cash investments..... 525,979 2 2 131,574. Pledges and grants receivable, net. 3 3 574,686 330,377. Accounts receivable, net ..... 4 4,017. 4 55,435. Loans and other receivables from current and former officers, directors, 5 Part II of Schedule L 5 Loans and other receivables from other disgualified persons (as defined under 6 section 4958(f)(1)), persons described in section 4958(c)(3)(B), and contributing employers and sponsoring organizations of section 501(c)(9) voluntary employees' beneficiary organizations (see instructions). Complete Part II of Schedule L ..... 6 7 Notes and loans receivable, net..... 7 Assets Inventories for sale or use..... 74,295 8 82,548. 8 Prepaid expenses and deferred charges..... 9 72,893. 9 106,086. **10a** Land, buildings, and equipment: cost or other basis. Complete Part VI of Schedule D..... 10 a 26,799,189. 10 c **b** Less: accumulated depreciation..... 10b 3,714,824. 23,084,365. 27,607,285 Investments – publicly traded securities. 11 11 7,328,590 13,843,687. **12** Investments – other securities. See Part IV, line 11..... 12 10,854 10,854. Investments – program-related. See Part IV, line 11..... 13 13 14 14 Intangible assets. 15 Other assets. See Part IV, line 11. 3,522,873 15 4,037,713. Total assets. Add lines 1 through 15 (must equal line 34)..... 16 39,726,383. 16 41,687,189. 17 Accounts payable and accrued expenses ..... 760,926. 17 663,078. 18 Grants payable ..... 18 19 Deferred revenue 19 83,644. 62,265. Tax-exempt bond liabilities ..... 20 20 Escrow or custodial account liability. Complete Part IV of Schedule D 21 21 Liabilities Loans and other payables to current and former officers, directors, trustees, 22 key employees, highest compensated employees, and disqualified persons. Complete Part II of Schedule L 22 23 Secured mortgages and notes payable to unrelated third parties ..... 3,389,815 3,372,099 23 Unsecured notes and loans payable to unrelated third parties..... 24 24 Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17-24). Complete Part X of Schedule D. 25 25 Total liabilities. Add lines 17 through 25..... 4,097,442. 26 4,234,385 26 Organizations that follow SFAS 117 (ASC 958), check here ► X and complete Balances lines 27 through 29, and lines 33 and 34. Unrestricted net assets. 27 27 29,382,872 30,018,868. Temporarily restricted net assets..... 28 28 2,692,399 2,803,853. Fund Permanently restricted net assets..... 29 29 3,416,727. 4,767,026. Organizations that do not follow SFAS 117 (ASC 958), check here > and complete lines 30 through 34. ō 30 Capital stock or trust principal, or current funds..... 30 ø Net Asse Paid-in or capital surplus, or land, building, or equipment fund..... 31 31 32 Retained earnings, endowment, accumulated income, or other funds..... 32 33 Total net assets or fund balances..... 35,491,998 33 37,589,747. 34 Total liabilities and net assets/fund balances. 34 41,687,189. 39,726,383

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Form 990 (2017)

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Par	rt XI Reconciliation of Net Assets			
	Check if Schedule O contains a response or note to any line in this Part XI.			Х
1	Total revenue (must equal Part VIII, column (A), line 12)	1	4,96	59,341.
2	Total expenses (must equal Part IX, column (A), line 25)	2	3,90	)7,707.
3	Revenue less expenses. Subtract line 2 from line 1	3	1,06	51,634.
4	Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))	4	35,49	91,998.
5	Net unrealized gains (losses) on investments	5		
6	Donated services and use of facilities	6		
7	Investment expenses	7		
8	Prior period adjustments	8		
9	Other changes in net assets or fund balances (explain in Schedule O). SEE SCHEDULE O	9	1,03	36,115.
10	Net assets or fund balances at end of year. Combine lines 3 through 9 (must equal Part X, line 33, column (B))	10	37.58	39,747.
Par	t XII Financial Statements and Reporting		<u>o ,                                   </u>	
	Check if Schedule O contains a response or note to any line in this Part XII			
				Yes No
1	Accounting method used to prepare the Form 990: Cash X Accrual Other			
	If the organization changed its method of accounting from a prior year or checked 'Other,' explain in Schedule O.			
2 a	a Were the organization's financial statements compiled or reviewed by an independent accountant?		2a	Х
	If 'Yes,' check a box below to indicate whether the financial statements for the year were compiled or reviewer separate basis, consolidated basis, or both: Separate basis Consolidated basis Both consolidated and separate basis	d on a		
Ł	Were the organization's financial statements audited by an independent accountant?		2 b	Х
	If 'Yes,' check a box below to indicate whether the financial statements for the year were audited on a separate basis, consolidated basis, or both:         X       Separate basis         Consolidated basis       Both consolidated and separate basis	te		
C	If 'Yes' to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant?		2 c	Х
	If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O.			
	As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133?		3a	х
t	If 'Yes,' did the organization undergo the required audit or audits? If the organization did not undergo the required audi or audits, explain why in Schedule O and describe any steps taken to undergo such audits		3 b	
BAA			Form	<b>990</b> (2017)

SCHEDULE A (Form 990 or 990-EZ)

# Public Charity Status and Public Support

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust. ► Attach to Form 990 or Form 990-EZ. 2017 Open to Public

OMB No. 1545-0047

Departm Internal	ent of the Treasury Revenue Service	► (	Go to www.irs.gov/Fo	Inspection								
Name of	f the organization						Employer identifica	ation number				
SANT	TA BARBARA						95-164462					
Part	I Reason fo	r Public Cha	arity Status (All or	ganizations must	comple	ete this	part.) See instruc	tions.				
The or	The organization is not a private foundation because it is: (For lines 1 through 12, check only one box.)											
1	1 A church, convention of churches, or association of churches described in section 170(b)(1)(A)(i).											
2	2 A school described in section 170(b)(1)(A)(ii). (Attach Schedule E (Form 990 or 990-EZ).)											
3	3 A hospital or a cooperative hospital service organization described in section 170(b)(1)(A)(iii).											
4	name city and state:											
5												
6		ite, or local gov	ernment or governme	ntal unit described in s	section 1	1 <b>70(b)(</b> 1)	<b>(A)(</b> v).					
7	X An organizatio	n that normally r <b>0(b)(1)(A)(vi).</b> (	receives a substantial p Complete Part II.)	part of its support from a	governm	ental un	it or from the general pul	olic described				
8	A community	trust described	in section 170(b)(1)(	A)(vi). (Complete Part	II.)							
9	or university o						on with a land-grant colle and state of the college of					
	university:											
10	from activities investment in	s related to its e come and unre	exempt functions-sub	pject to certain exception e income (less section	ons, and	(2) no I	, membership fees, and more than 33-1/3% of i usinesses acquired by	ts support from gross				
11	An organizati	on organized a	nd operated exclusive	ly to test for public saf	ety. See	sectior	n 509(a)(4).					
12 a	or more publi lines 12a thro <b>Type I.</b> A supp organization(s	cly supported o ough 12d that de orting organizati	organizations describe escribes the type of so on operated, supervise eqularly appoint or elect	d in <b>section 509(a)(1)</b> ( upporting organization d. or controlled by its su	or section and com oported c	n 509(a plete lii organizat	ctions of, or to carry or (2). See section 509(a nes 12e, 12f, and 12g. ion(s), typically by giving the supporting organization	(3). Check the box in the supported				
b	Type II. A sup management of	oporting organiz	zation supervised or c organization vested in	ontrolled in connection the same persons that c	with its	support manage	ed organization(s), by the supported organizat	having control or ion(s). <b>You</b>				
с	·			ion operated in connectio	n with, a	nd functio	onally integrated with, its	supported				
d	<b>Type III non-fu</b> functionally ir	Inctionally integ Integrated. The o	rated. A supporting org	anization operated in co	nnection Ition reg	with its s	supported organization(s t and an attentiveness	) that is not				
е	Check this bo	ox if the organiz	ation received a writt		the IRS	that it is	а Туре I, Туре II, Тур	e III functionally				
	Enter the number	er of supported										
	Name of supported of	-	(ii) EIN	(iii) Type of organization	600	s the	(v) Amount of monetary	(vi) Amount of other				
Ċ.			(	(described on lines 1-10 above (see instructions))	organizat in your c	ion listed overning ment?	support (see instructions)	support (see instructions)				
					Yes	No						
(A)												
(B)												
(C)												
(D)												
<u>(E)</u>												

Total

#### Schedule A (Form 990 or 990-EZ) 2017 SANTA BARBARA BOTANIC GARDEN

Part II Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi) (Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

#### Section A. Public Support

					-		
	ndar year (or fiscal year nning in) ►	<b>(a)</b> 2013	<b>(b)</b> 2014	<b>(c)</b> 2015	<b>(d)</b> 2016	<b>(e)</b> 2017	(f) Total
1	Gifts, grants, contributions, and membership fees received. (Do not include any 'unusual grants.)	2,770,032.	3,945,939.	1,902,162.	1,698,856.	2,634,338.	12,951,327.
2	Tax revenues levied for the organization's benefit and either paid to or expended on its behalf						0.
3	The value of services or facilities furnished by a governmental unit to the organization without charge						0.
4	Total. Add lines 1 through 3	2,770,032.	3,945,939.	1,902,162.	1,698,856.	2,634,338.	12,951,327.
5	The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column (f)						1,080,727.
6	Public support. Subtract line 5 from line 4						11,870,600.
Sec	tion B. Total Support						, ,
Cale begi	ndar year (or fiscal year nning in) ►	<b>(a)</b> 2013	<b>(b)</b> 2014	<b>(c)</b> 2015	<b>(d)</b> 2016	<b>(e)</b> 2017	<b>(f)</b> Total
7	Amounts from line 4	2,770,032.	3,945,939.	1,902,162.	1,698,856.	2,634,338.	12,951,327.
8	Gross income from interest, dividends, payments received on securities loans, rents, royalties, and income from similar sources	154,775.	131,061	100,560.	343,971.	222,550.	952,917.
9	Net income from unrelated business activities, whether or not the business is regularly carried on	39,783.	29,885.	-12,448.	-15,149.	-24,939.	17,132.
10	Other income. Do not include gain or loss from the sale of capital assets (Explain in Part VI.) SEE PART VI	2,588.	112.	109.	3,456.	403.	6,668.
11	Total support. Add lines 7 through 10						13,928,044.
12	Gross receipts from related activ	vities, etc. (see ins	structions)			12	4,347,291.
13	First five years. If the Form 990 is organization, check this box and	for the organization	n's first, second, th	ird, fourth, or fifth	tax year as a sectio	on 501(c)(3)	►
Sec	tion C. Computation of Pu	blic Support P	ercentage				
	Public support percentage for 20						85.23%
	Public support percentage from						89.78%
16a	33-1/3% support test-2017. If t and stop here. The organization	he organization di qualifies as a pul	id not check the b plicly supported o	ox on line 13, an rganization	d line 14 is 33-1/3	3% or more, check	<pre>&lt; this box ► X</pre>
b	33-1/3% support test-2016. If the and stop here. The organization	ne organization die i qualifies as a pu	d not check a box blicly supported c	on line 13 or 16a	a, and line 15 is 3	3-1/3% or more, o	check this box ·····►
17a	<b>10%-facts-and-circumstances te</b> or more, and if the organization the organization meets the 'facts	meets the 'facts-a	and-circumstance	s' test. check this	box and stop her	re. Explain in Part	VI how
	<b>10%-facts-and-circumstances te</b> or more, and if the organization organization meets the 'facts-an	meets the 'facts-a d-circumstances'	and-circumstance test. The organiza	s' test, check this ation qualifies as	box and <b>stop he</b> a publicly support	re. Explain in Parl ed organization.	t VI how the
18	Private foundation. If the organi	zation did not che	ck a box on line	13, 16a, 16b, 17a	, or 17b, check th	is box and see ins	structions ►
BAA					Sc	hedule A (Form 99	90 or 990-EZ) 2017

Schedule A (Form 990 or 990-EZ) 2017

95-1644628

95-1644628

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#### Part III

Support Schedule for Organizations Described in Section 509(a)(2) (Complete only if you checked the box on line 10 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

Sec	tion A. Public Support						
	lar year (or fiscal year beginning in) 🕨	<b>(a)</b> 2013	<b>(b)</b> 2014	(c) 2015	(d) 2016	(e) 2017	(f) Total
1	Gifts, grants, contributions,						
	and membership fees received. (Do not include						
	any 'unusual grants.')						
2	Gross receipts from admissions, merchandise sold or services						
	performed, or facilities						
	furnished in any activity that is						
	related to the organization's tax-exempt purpose						
3	Gross receipts from activities						
5	that are not an unrelated trade						
	or business under section 513.						
4	Tax revenues levied for the						
	organization's benefit and either paid to or expended on						
	its behalf						
5	The value of services or						
	facilities furnished by a governmental unit to the						
	organization without charge						
6	Total. Add lines 1 through 5						
7a	Amounts included on lines 1,						
	2, and 3 received from disgualified persons.						
h	Amounts included on lines 2						
5	and 3 received from other than						
	disqualified persons that exceed the greater of \$5,000 or						
	1% of the amount on line 13						
	for the year						
С	Add lines 7a and 7b						
8	Public support. (Subtract line						
500	7c from line 6.)						
-		(-) 0012	(1-) 001-4		(-1) 0010	(-) 0017	
	dar year (or fiscal year beginning in) ►	<b>(a)</b> 2013	<b>(b)</b> 2014	(c) 2015	(d) 2016	(e) 2017	(f) Total
-	Amounts from line 6						
TUa	Gross income from interest, dividends, payments received on securities loans,						
	rents, royalties, and income from						
	similar sources						
b	Unrelated business taxable income (less section 511						
	taxes) from businesses						
	acquired after June 30, 1975.						
	Add lines 10a and 10b						
11	Net income from unrelated business activities not included in line 10b.						
	whether or not the business is						
	regularly carried on						
12	Other income. Do not include gain or loss from the sale of						
	capital assets (Explain in						
	Part VI.)						
13	<b>Total support.</b> (Add lines 9, 10c, 11, and 12.)						
14	First five years. If the Form 990	is for the organiza	ation's first seco	L nd third fourth (	L or fifth tay year as	a section 501(c)(	3) —
14	organization, check this box and						
Sec	tion C. Computation of Pul	olic Support P	ercentage				
15	Public support percentage for 20	•	., ,				olo
16	Public support percentage from 2				<u></u>		olo
Sec	tion D. Computation of Inv	estment Incor	ne Percentag	e			
17	Investment income percentage for	or 2017 (line 10c,	column (f) divide	ed by line 13, colu	umn (f))	17	0/0
18	Investment income percentage fr	rom 2016 Schedu	le A, Part III, line	. 17			0/0
19a	33-1/3% support tests-2017. If t	he organization d	id not check the	box on line 14, a	nd line 15 is more	than 33-1/3%, an	d line 17 🛛 🗖
	is not more than 33-1/3%, check	this box and sto	<b>p here.</b> The organ	nization qualifies	as a publicly supp	orted organization	I▶
b	<b>33-1/3% support tests—2016.</b> If t line 18 is not more than 33-1/3%	he organization d	id not check a bo	ox on line 14 or line	ne 19a, and line 1	6 is more than 33	1/3%, and
	THE TO IS HOL MORE IN AN 33-1/3%	, CHECK THIS DOX a	anu <b>stop nere.</b> Tr	ie organization qu	annes as a public	iy supported organ	nization 🖛
20	Private foundation. If the organiz	ration did not cho	ck a hox on line	1/ 192 or 10h	shack this box on	t soo instructions	▶ □

#### Part IV Supporting Organizations

(Complete only if you checked a box in line 12 on Part I. If you checked 12a of Part I, complete Sections A and B. If you checked 12b of Part I, complete Sections A and C. If you checked 12c of Part I, complete Sections A, D, and E. If you checked 12d of Part I, complete Sections A and D, and complete Part V.)

## Section A. All Supporting Organizations

No Yes Are all of the organization's supported organizations listed by name in the organization's governing documents? 1 If 'No,' describe in Part VI how the supported organizations are designated. If designated by class or purpose, describe the designation. If historic and continuing relationship, explain. 1 2 Did the organization have any supported organization that does not have an IRS determination of status under section 509(a)(1) or (2)? If 'Yes,' explain in Part VI how the organization determined that the supported organization was described in section 509(a)(1) or (2). 2 3a Did the organization have a supported organization described in section 501(c)(4), (5), or (6)? If 'Yes,' answer (b) and (c) below. 3a **b** Did the organization confirm that each supported organization qualified under section 501(c)(4), (5), or (6) and satisfied the public support tests under section 509(a)(2)? If 'Yes,' describe in **Part VI** when and how the organization made the determination. 3b c Did the organization ensure that all support to such organizations was used exclusively for section 170(c)(2)(B) purposes? If 'Yes,' explain in **Part VI** what controls the organization put in place to ensure such use. 3c 4a Was any supported organization not organized in the United States ('foreign supported organization')? If 'Yes' and if you checked 12a or 12b in Part I, answer (b) and (c) below. 4a **b** Did the organization have ultimate control and discretion in deciding whether to make grants to the foreign supported organization? If 'Yes,' describe in Part VI how the organization had such control and discretion despite being controlled or supervised by or in connection with its supported organizations. Δh **c** Did the organization support any foreign supported organization that does not have an IRS determination under sections 501(c)(3) and 509(a)(1) or (2)? If 'Yes,' explain in **Part VI** what controls the organization used to ensure that all support to the foreign supported organization was used exclusively for section 170(c)(2)(B) purposes. 4c 5a Did the organization add, substitute, or remove any supported organizations during the tax year? If 'Yes.' answer (b) and (c) below (if applicable). Also, provide detail in Part VI, including (i) the names and EIN numbers of the supported organizations added, substituted, or removed; (ii) the reasons for each such action; (iii) the authority under the organization's organizing document authorizing such action; and (iv) how the action was accomplished (such as by 5a amendment to the organizing document). b Type I or Type II only. Was any added or substituted supported organization part of a class already designated in the organization's organizing document? 5b c Substitutions only. Was the substitution the result of an event beyond the organization's control? 5c Did the organization provide support (whether in the form of grants or the provision of services or facilities) to anyone other than (i) its supported organizations, (ii) individuals that are part of the charitable class benefited by one 6 or more of its supported organizations, or (iii) other supporting organizations that also support or benefit one or more of 6 the filing organization's supported organizations? If 'Yes,' provide detail in Part VI. 7 Did the organization provide a grant, loan, compensation, or other similar payment to a substantial contributor (defined in section 4958(c)(3)(Č)), a family member of a substantial contributor, or a 35% controlled entity with regard to a substantial contributor? If 'Yes,' complete Part I of Schedule L (Form 990 or 990-EZ). 7 Did the organization make a loan to a disqualified person (as defined in section 4958) not described in line 7? If 'Yes,' 8 complete Part I of Schedule L (Form 990 or 990-EZ). 8 9a Was the organization controlled directly or indirectly at any time during the tax year by one or more disqualified persons as defined in section 4946 (other than foundation managers and organizations described in section 509(a)(1) or (2))? If 'Yes,' provide detail in Part VI. 9a **b** Did one or more disqualified persons (as defined in line 9a) hold a controlling interest in any entity in which the supporting organization had an interest? *If 'Yes,' provide detail in Part VI.* 9b c Did a disqualified person (as defined in line 9a) have an ownership interest in, or derive any personal benefit from, assets in which the supporting organization also had an interest? *If 'Yes,' provide detail in Part VI*. 9c 10a Was the organization subject to the excess business holdings rules of section 4943 because of section 4943(f) (regarding certain Type II supporting organizations, and all Type III non-functionally integrated supporting organizations)? If 'Yes,' answer 10b below. 10a **b** Did the organization have any excess business holdings in the tax year? (Use Schedule C, Form 4720, to determine whether the organization had excess business holdings.) 10b

		Yes	No
11 Has the organization accepted a gift or contribution from any of the following persons?			
a A person who directly or indirectly controls, either alone or together with persons described in (b) and (c) below, the governing body of a supported organization?	11a		
<b>b</b> A family member of a person described in (a) above?	11b		
c A 35% controlled entity of a person described in (a) or (b) above? If 'Yes' to a, b, or c, provide detail in Part VI.	11c		

#### ection B. Type I Supporting Organizations

- 1 Did the directors, trustees, or membership of one or more supported organizations have the power to regularly appoint or elect at least a majority of the organization's directors or trustees at all times during the tax year? If No, describe in **Part VI** how the supported organization(s) effectively operated, supervised, or controlled the organization's activities. If the organization had more than one supported organization, describe how the powers to appoint and/or remove directors or trustees were allocated among the supported organizations and what conditions or restrictions, if any, applied to such powers during the tax year.
- 2 Did the organization operate for the benefit of any supported organization other than the supported organization(s) that operated, supervised, or controlled the supporting organization? If 'Yes,' explain in Part VI how providing such benefit carried out the purposes of the supported organization(s) that operated, supervised, or controlled the supporting organization.

#### Section C. Type II Supporting Organizations

			res	NO
1	Were a majority of the organization's directors or trustees during the tax year also a majority of the directors or trustees of each of the organization's supported organization(s)? If 'No,' describe in <b>Part VI</b> how control or management of the			
	supporting organization was vested in the same persons that controlled or managed the supported organization(s).	1		

#### Section D. All Type III Supporting Organizations

			Yes	No
1	Did the organization provide to each of its supported organizations, by the last day of the fifth month of the organization's tax year, (i) a written notice describing the type and amount of support provided during the prior tax year, (ii) a copy of the Form 990 that was most recently filed as of the date of notification, and (iii) copies of the			
	organization's governing documents in effect on the date of notification, to the extent not previously provided?	1		
2	Were any of the organization's officers, directors, or trustees either (i) appointed or elected by the supported organization(s) or (ii) serving on the governing body of a supported organization? If 'No,' explain in <b>Part VI</b> how			
	the organization maintained a close and continuous working relationship with the supported organization(s).	2		
3	By reason of the relationship described in (2), did the organization's supported organizations have a significant voice in the organization's investment policies and in directing the use of the organization's income or assets at all times during the tax year? <i>If 'Yes,' describe in <b>Part VI</b> the role the organization's supported organizations played</i>			
	in this regard.	3		

#### Section E. Type III Functionally Integrated Supporting Organizations

- 1 Check the box next to the method that the organization used to satisfy the Integral Part Test during the year (see instructions).
  - The organization satisfied the Activities Test. Complete line 2 below. а
  - The organization is the parent of each of its supported organizations. Complete line 3 below. h
  - The organization supported a governmental entity. Describe in Part VI how you supported a government entity (see instructions). С

#### 2 Activities Test. Answer (a) and (b) below.

- a Did substantially all of the organization's activities during the tax year directly further the exempt purposes of the supported organization(s) to which the organization was responsive? If 'Yes,' then in Part VI identify those supported organizations and explain how these activities directly furthered their exempt purposes, how the organization was responsive to those supported organizations, and how the organization determined that these activities constituted substantially all of its activities.
- **b** Did the activities described in (a) constitute activities that, but for the organization's involvement, one or more of the organization's supported organization(s) would have been engaged in? If 'Yes,' explain in Part VI the reasons for the organization's position that its supported organization(s) would have engaged in these activities but for the organization's involvement.
- 3 Parent of Supported Organizations. Answer (a) and (b) below.
- a Did the organization have the power to regularly appoint or elect a majority of the officers, directors, or trustees of each of the supported organizations? Provide details in Part VI.
- **b** Did the organization exercise a substantial degree of direction over the policies, programs, and activities of each of its supported organizations? If 'Yes,' describe in **Part VI** the role played by the organization in this regard.

3a

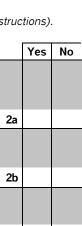
3h

Yes

1

2

No



# Schedule A (Form 990 or 990-EZ) 2017 SANTA BARBARA BOTANIC GARDEN Part V Type III Non-Functionally Integrated 509(a)(3) Supporting Organizations

Page	6
I ayu	•

ection A – Adjusted Net Income		(A) Prior Year	(B) Current Yea (optional)
1 Net short-term capital gain	1		
2 Recoveries of prior-year distributions	2		
3 Other gross income (see instructions)	3		
4 Add lines 1 through 3.	4		
5 Depreciation and depletion	5		
6 Portion of operating expenses paid or incurred for production or collection of gross income or for management, conservation, or maintenance of property held for production of income (see instructions)	6		
7 Other expenses (see instructions)	7		
<b>Adjusted Net Income</b> (subtract lines 5, 6, and 7 from line 4).	8		
ection B — Minimum Asset Amount		(A) Prior Year	(B) Current Year (optional)
1 Aggregate fair market value of all non-exempt-use assets (see instructions for short tax year or assets held for part of year):			
a Average monthly value of securities	1a		
<b>b</b> Average monthly cash balances	1b		
c Fair market value of other non-exempt-use assets	1c		
d Total (add lines 1a, 1b, and 1c)	1d		
e Discount claimed for blockage or other factors (explain in detail in Part VI):			
2 Acquisition indebtedness applicable to non-exempt-use assets	2		
3 Subtract line 2 from line 1d.	3		
4 Cash deemed held for exempt use. Enter 1-1/2% of line 3 (for greater amount, see instructions).	4		
5 Net value of non-exempt-use assets (subtract line 4 from line 3)	5		
6 Multiply line 5 by .035.	6		
7 Recoveries of prior-year distributions	7		
8 Minimum Asset Amount (add line 7 to line 6)	8		
ection C – Distributable Amount			Current Year
1 Adjusted net income for prior year (from Section A, line 8, Column A)	1		
2 Enter 85% of line 1.	2		
<b>3</b> Minimum asset amount for prior year (from Section B, line 8, Column A)	3		
4 Enter greater of line 2 or line 3.	4		
5 Income tax imposed in prior year	5		
6 Distributable Amount. Subtract line 5 from line 4, unless subject to emergency temporary reduction (see instructions).	6		

7 Check here if the current year is the organization's first as a non-functionally integrated Type III supporting organization (see instructions).

BAA

Schedule A (Form 990 or 990-EZ) 2017

ection D – Distributions			Current Year
<ol> <li>Amounts paid to supported organizations to accomplish exempt pur</li> </ol>	2000		Current real
2 Amounts paid to perform activity that directly furthers exempt purposes o in excess of income from activity		IS,	
3 Administrative expenses paid to accomplish exempt purposes of su	pported organizations		
4 Amounts paid to acquire exempt-use assets			
5 Qualified set-aside amounts (prior IRS approval required)			
6 Other distributions (describe in <b>Part VI</b> ). See instructions.			
7 Total annual distributions. Add lines 1 through 6.			
8 Distributions to attentive supported organizations to which the organization in Part VI). See instructions.	on is responsive (provide	e details	
9 Distributable amount for 2017 from Section C, line 6			
<b>0</b> Line 8 amount divided by line 9 amount			
ection E – Distribution Allocations (see instructions)	(i) Excess Distributions	(ii) Underdistributions Pre-2017	(iii) Distributable Amount for 2017
1 Distributable amount for 2017 from Section C, line 6			
2 Underdistributions, if any, for years prior to 2017 (reasonable cause required – explain in Part VI). See instructions.			
3 Excess distributions carryover, if any, to 2017			
a			
<b>b</b> From 2013			
<b>c</b> From 2014			
<b>d</b> From 2015			
e From 2016			
f Total of lines 3a through e			
<b>g</b> Applied to underdistributions of prior years			
h Applied to 2017 distributable amount			
i Carryover from 2012 not applied (see instructions)			
j Remainder. Subtract lines 3g, 3h, and 3i from 3f.			
4 Distributions for 2017 from Section D, line 7: \$			
a Applied to underdistributions of prior years			
<b>b</b> Applied to 2017 distributable amount			
c Remainder. Subtract lines 4a and 4b from 4.			
5 Remaining underdistributions for years prior to 2017, if any. Subtract lines 3g and 4a from line 2. For result greater than zero, explain in Part VI. See instructions.			
6 Remaining underdistributions for 2017. Subtract lines 3h and 4b from line 1. For result greater than zero, explain in Part VI. See instructions.			
7 Excess distributions carryover to 2018. Add lines 3j and 4c.			
8 Breakdown of line 7:			
a Excess from 2013			
<b>b</b> Excess from 2014			
c Excess from 2015			
d Excess from 2016			

BAA

Schedule A (Form 990 or 990-EZ) 2017

 Part VI
 Supplemental Information.
 Provide the explanations required by Part II, line 10; Part II, line 17a or 17b; Part III, line 12; Part IV, Section A, lines 1, 2, 3b, 3c, 4b, 4c, 5a, 6, 9a, 9b, 9c, 11a, 11b, and 11c; Part IV, Section B, lines 1 and 2; Part IV, Section C, line 1; Part IV, Section D, lines 2 and 3; Part IV, Section E, lines 1c, 2a, 2b, 3a, and 3b; Part V, line 1; Part V, Section B, line 1e; Part V, Section D, lines 5, 6, and 8; and Part V, Section E, lines 2, 5, and 6. Also complete this part for any additional information. (See instructions.)

### PART II, LINE 10 - OTHER INCOME

NATURE AND SOURCE			2017		2016		2015		2014		2013
OTHER	TOTAL	<u>\$</u> \$	<u>403.</u> 403.	\$ \$	<u>3,456.</u> 3,456.	\$ \$	<u>109.</u> 109.	\$ \$	<u>112.</u> 112.	\$ \$	2,588. 2,588.



Page 8

D

95-1644628

	Sun	alomontal Einancial Stat	omonto	Ĩ	OMB No. 1545-0047		
SCHEDULE D (Form 990)							
Department of the Treesury		Attach to Form 990.		- F	Open to Public		
Department of the Treasury Internal Revenue Service	► Go to www.irs	gov/Form990 for instructions and t	ov/Form990 for instructions and the latest information.				
Name of the organization				Employer id	entification number		
SANTA BAL	RBARA BOTANIC GARD	- N		05 164	4.600		
		r Advised Funds or Other Si	milar Funds or Acc	95-164	4628		
Part I Organizat Complete	if the organization ans	wered 'Yes' on Form 990, Par	rt IV, line 6.	Journes.			
'	5	(a) Donor advised funds	(b) F	unds and o	other accounts		
1 Total number at e	end of year						
2 Aggregate value of cor	ntributions to (during year)						
3 Aggregate value of gra	ints from (during year)						
4 Aggregate value	at end of year						
		nor advisors in writing that the asset organization's exclusive legal contro			Yes No		
for charitable pur	poses and not for the benefit	rs, and donor advisors in writing tha of the donor or donor advisor, or fo	or any other purpose cor	nferring	Yes 🗌 No		
	tion Easements.						
		wered 'Yes' on Form 990, Pa	rt IV, line 7.				
1 Purpose(s) of cor	nservation easements held by	the organization (check all that ap	ply).				
Preservation	of land for public use (e.g., r		eservation of a historica				
	natural habitat	Pre	eservation of a certified	historic stru	ucture		
	of open space						
2 Complete lines 2a last day of the tax		eld a qualified conservation contribution	on in the form of a conser	vation easer	ment on the		
			H	leld at the	End of the Tax Year		
a Total number of c	conservation easements		2a				
<b>b</b> Total acreage res	tricted by conservation ease	ments	2b				
c Number of conse	rvation easements on a certi	fied historic structure included in (a)	<b>2c</b>				
	rvation easements included i the National Register	n (c) acquired after 7/25/06, and not	t on a historic				
3 Number of conserv	vation easements modified, trar	sferred, released, extinguished, or terr	minated by the organization	on during the	9		
tax year 🕨							
	where property subject to conse	-	<u> </u>				
		garding the periodic monitoring, ins			Yes No		
		nspecting, handling of violations, and		L			
•			<u>.</u>		3 ,		
7 Amount of expense ►\$	es incurred in monitoring, inspe	ecting, handling of violations, and enfor	rcing conservation easeme	ents during t	the year		
8 Does each conse and section 170(h	rvation easement reported on n)(4)(B)(ii)?	n line 2(d) above satisfy the requirer	ments of section 170(h)(	(4)(B)(i)	Yes No		
9 In Part XIII, descril include, if applica conservation ease	able, the text of the footnote	conservation easements in its revenu to the organization's financial staten	e and expense statement nents that describes the	, and balanc organizatio	e sheet, and on's accounting for		
Part III Organizat	tions Maintaining Colle	ctions of Art, Historical Trea wered 'Yes' on Form 990, Pa	sures, or Other Sin rt IV, line 8.	nilar Asso	ets.		
<b>1 a</b> If the organization	n elected, as permitted unde	SFAS 116 (ASC 958), not to reported for public exhibition, education, or r	t in its revenue stateme	nt and bala	nce sheet works of		
in Part XIII, the te	ext of the footnote to its finar	icial statements that describes these	e items.SEE PART X	III			
historical treasures following amounts	s, or other similar assets held for s relating to these items:	SFAS 116 (ASC 958), to report in or public exhibition, education, or resea	arch in furtherance of publ	lic service, p	provide the		
(i) Revenue inclu	uded on Form 990, Part VIII,	line 1		►\$_			

	(ii) Assets included in Form 990, Part X►\$
2	If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under SFAS 116 (ASC 958) relating to these items:
a	Revenue included on Form 990, Part VIII, line 1►\$
ł	Assets included in Form 990, Part X >\$

BAA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

TEEA3301L 10/11/17

Schedule **D** (Form 990) 2017

Schedule D (Form 990) 2017 SANT				95-1644		Page 2
Part III Organizations Mainta	ining Collections	s of Art, Historic	al Treasures, or (	Other Similar Asse	ets (continu	ued)
<b>3</b> Using the organization's acquisition items (check all that apply):	n, accession, and other	records, check any o	f the following that are	a significant use of its c	ollection	
a Public exhibition		d Loan or e	kchange programs			
<b>b</b> Scholarly research		e Other				
c Preservation for future gener						
4 Provide a description of the organiz Part XIII.		,	ũ			
5 During the year, did the organiza to be sold to raise funds rather t	ation solicit or receive han to be maintained	e donations of art, his I as part of the organ	storical treasures, or nization's collection?.	other similar assets	Yes	X No
Part IV Escrow and Custodia line 9, or reported an				wered 'Yes' on For	m 990, Par	rt IV,
<b>1 a</b> Is the organization an agent, true	stee, custodian or otl	ner intermediary for	contributions or other	assets not included		
on Form 990, Part X? <b>b</b> If 'Yes,' explain the arrangement				· · · · · · · · · · · · · · · · · · ·	Yes	No
		piete the following t		l A	Amount	
<b>c</b> Beginning balance						
<b>d</b> Additions during the year						
e Distributions during the year						
f Ending balance				. 1f		
2 a Did the organization include an a	amount on Form 990,	Part X, line 21, for	escrow or custodial a	ccount liability?	Yes	No
<b>b</b> If 'Yes,' explain the arrangement	t in Part XIII. Check I	nere if the explanation	n has been provided	on Part XIII		7
Part V Endowment Funds. C	omplete if the or	ganization answe	ered 'Yes' on For	<u>m 990, Part IV, lin</u>	<u>e 10.</u>	
	(a) Current year	(b) Prior year	(c) Two years back	(d) Three years back	(e) Four year	
<b>1 a</b> Beginning of year balance	6,437,854.	6,342,614			10,135,	
<b>b</b> Contributions	1,314,798.	5,828	. 726,500	•	ļ	20.
<b>c</b> Net investment earnings, gains, and losses	1,166,101.	335,184	-22,473	. 287,429.	799,	,134.
<b>d</b> Grants or scholarships					ļ	
e Other expenditures for facilities and programs	651,317.	245,772	246,272	. 290,719.	5,046,	,953.
f Administrative expenses						
<b>g</b> End of year balance	8,267,436.	6,437,854			-26,	,812.
2 Provide the estimated percentag	2		g, column (a)) neid as	5:		
a Board designated or quasi-endowr		<u>4.66</u> %				
b Permanent endowment ► c Temporarily restricted endowmen	<u>42.66</u> % nt ► 12.6	· 0 &				
The percentages on lines 2a, 2b, a						
<b>3a</b> Are there endowment funds not in to organization by:	the possession of the o	organization that are h	eld and administered f	or the	Yes	No
(i) unrelated organizations					3a(i)	X
(ii) related organizations					3a(ii)	X
<b>b</b> If 'Yes' on line 3a(ii), are the rela					3b	
4 Describe in Part XIII the intended	-	•				
Part VI Land, Buildings, and			011 11111			
Complete if the organ		'Yes' on Form 9	90. Part IV. line <sup>·</sup>	11a. See Form 990	). Part X. li	ne 10.
Description of property	(a) Cos	t or other basis	b) Cost or other	(c) Accumulated	(d) Book va	
<b>1 a</b> Land	,	ivestment)	basis (other)	depreciation	6 400	460
<b>b</b> Buildings			6,403,458.	2 071 050		<u>,458.</u>
c Leasehold improvements			19,496,183.	2,871,958.	16,624	,223.
d Equipment			000 E40	042.000	EC	600
e Other			899,548.	842,866.	56	<u>,682.</u>
Total. Add lines 1a through 1e. (Colum		rm 990, Part X colui	mn (B), line 10c )		23,084	365
BAA			(2), into root,		le <b>D</b> (Form 990	

Schedule D (Form 990) 2017 SANTA BARBARA BOTA	ANIC GARDEN	95-1644	628 Page 3
Part VII Investments – Other Securities. Complete if the organization answered		N/A ), Part IV, line 11b. See Form 990	0, Part X, line 12.
(a) Description of security or category (including name of security)	(b) Book value	(c) Method of valuation: Cost or end-of-ye	ear market value
(1) Financial derivatives			
(2) Closely-held equity interests			
(3) Other			
( <u>A)</u>			
(B)			
( <u>C)</u>			
(D) (E)			<u> </u>
(F)			
<u>(G)</u>			
<u>· /</u>			
()			
Total. (Column (b) must equal Form 990, Part X, column (B) line 12.) 🕨			
Part VIII Investments – Program Related.		N/A	Dout V line 12
Complete if the organization answered (a) Description of investment	(b) Book value	(c) Method of valuation: Cost or end-of	
(1)		(c) Method of Valuation. Cost of end of	year market value
(2)			
(3)			
(4)			
(5)			
(6)			
(7)			
(8)			
(9)			
(10)			
Total. (Column (b) must equal Form 990, Part X, column (B) line 13.) ► Part IX Other Assets.			
Complete if the organization answered	l 'Yes' on Form 990	), Part IV, line 11d. See Form 990	), Part X, line 15.
	scription		(b) Book value
(1) CASH HELD ST FOR LONG-TERM USE (2) CHARITABLE REMAINDER TRUSTS			781,390.
(3) COLLECTIONS			<u>281,379.</u> 118,275.
(4) INTEREST IN PERPETUAL TRUSTS			1,239,936.
(5) WORK IN PROCESS			1,616,733.
(6)			
(7)			
(8) (9)			
(10)			
Total. (Column (b) must equal Form 990, Part X, column (l	B) line 15.)	·····	4,037,713.
Part X Other Liabilities.			1,001,1201
Complete if the organization answered 'Yes' on F		1e or 11f. See Form 990, Part X, line 25	
(a) Description of liability	(b) Book value		
<ul><li>(1) Federal income taxes</li><li>(2)</li></ul>			
(3)			
(4)		-	
(5)			
(6)			
(7)			
(8) (9)			
(10)			
(11)			
Total. (Column (b) must equal Form 990, Part X, column (B) line 25.).	. ►		

2. Liability for uncertain tax positions. In Part XIII, provide the text of the footnote to the organization's financial statements that reports the organization's liability for uncertain Х

Page 3

Schedule D (Form 990) 2017 SANTA BARBARA BOTANIC GARDEN	95-1644628	B Page <b>4</b>
Part XI Reconciliation of Revenue per Audited Financial Statements With Revenue per	<sup>,</sup> Return.	
Complete if the organization answered 'Yes' on Form 990, Part IV, line 12a.		
1 Total revenue, gains, and other support per audited financial statements	1	6,037,134.
2 Amounts included on line 1 but not on Form 990, Part VIII, line 12:		
a Net unrealized gains (losses) on investments	9.	
b Donated services and use of facilities 2b		
c Recoveries of prior year grants 2c		
d Other (Describe in Part XIII.) SEE PART XIII 2d 78,91	.6.	
e Add lines 2a through 2d	2e	1,036,115.
3 Subtract line 2e from line 1	3	5,001,019.
4 Amounts included on Form 990, Part VIII, line 12, but not on line 1:		
a Investment expenses not included on Form 990, Part VIII, line 7b 4a 56,07	/0.	
b Other (Describe in Part XIII.) SEE PART XIII 4b -87,74		
c Add lines 4a and 4b.	4c	-31,678.
5 Total revenue. Add lines 3 and 4c. (This must equal Form 990, Part I, line 12.).	5	4,969,341.
Part XII Reconciliation of Expenses per Audited Financial Statements With Expenses p	er Return.	
Complete if the organization answered 'Yes' on Form 990, Part IV, line 12a.		
1 Total expenses and losses per audited financial statements	1	3,939,385.
2 Amounts included on line 1 but not on Form 990, Part IX, line 25:		· · · · ·
a Donated services and use of facilities 2a		
b Prior year adjustments		
c Other losses		
d Other (Describe in Part XIII.) SEE PART XIII	8.	
e Add lines 2a through 2d.		87,748.
3 Subtract line 2e from line 1.	3	3,851,637.
<b>4</b> Amounts included on Form 990, Part IX, line 25, but not on line 1:		
a Investment expenses not included on Form 990, Part VIII, line 7b 4a 56,07	0.	
b Other (Describe in Part XIII.)		
c Add lines 4a and 4b.		56,070.
5 Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line 18.)	5	3,907,707.
Part XIII Supplemental Information.		

Provide the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; Part IV, lines 1b and 2b; Part V, line 4; Part X, line 2; Part XI, lines 2d and 4b; and Part XII, lines 2d and 4b. Also complete this part to provide any additional information.

#### PART III, LINE 1A - F/S FOOTNOTE FOR ART, TREASURES, ETC.

INEXHAUSTIBLE COLLECTIONS

THE GARDEN HAS ELECTED NOT TO CAPITALIZE DONATED BOTANICAL COLLECTIONS NOR DOES THE GARDEN RECOGNIZE THESE CONTRIBUTIONS AS REVENUES OR GAINS. GENERALLY ACCEPTED ACCOUNTING PRINCIPLES PROVIDE THAT SUCH DONATIONS NEED NOT BE RECOGNIZED IF: 1) THEY ARE ADDED TO COLLECTIONS THAT ARE HELD FOR PUBLIC EXHIBITION, EDUCATION, OR RESEARCH IN FURTHERANCE OF PUBLIC SERVICE RATHER THAN FINANCIAL GAIN; 2) ARE Schedule **D** (Form 990) 2017 BAA

#### PART III, LINE 1A - F/S FOOTNOTE FOR ART, TREASURES, ETC. (CONTINUED)

PROTECTED, KEPT UNENCUMBERED, CARED FOR AND PRESERVED; AND 3) ARE SUBJECT TO A POLICY THAT REQUIRES THE PROCEEDS FROM THE SALES OF COLLECTION ITEMS TO BE USED TO ACQUIRE OTHER ITEMS FOR COLLECTIONS.

#### PART V, LINE 4 - INTENDED USES OF ENDOWMENT FUND

PROGRAMS AND OPERATIONS OF THE GARDEN.

#### PART X - FIN 48 FOOTNOTE

INCOME TAXES

THE GARDEN IS A NON-PROFIT CORPORATION ORGANIZED UNDER SECTION 501(C)(3) OF THE INTERNAL REVENUE CODE AND SECTION 23701D OF THE CALIFORNIA REVENUE AND TAXATION CODE. THE GARDEN WOULD BE SUBJECT TO INCOME TAX ONLY ON UNRELATED BUSINESS TAXABLE NET INCOME FOR THE YEAR ENDED DECEMBER 31, 2017. THE GARDEN IS NOT CONSIDERED A PRIVATE FOUNDATION. AT DECEMBER 31, 2017 OR FOR ANY YEARS FOR WHICH THE STATUTE IS OPEN, THE GARDEN IS NOT AWARE OF ANY UNCERTAIN TAX POSITIONS.

#### SCHEDULE D, PART XI, LINE 2D OTHER REVENUE INCLUDED IN F/S BUT NOT INCLUDED ON FORM 990

CHANGE IN VALUE OF TRUSTS	\$ \$	78,916. 78,916.
SCHEDULE D, PART XI, LINE 4B OTHER REVENUE INCLUDED ON FORM 990 BUT NOT INCLUDED IN F/S		
RENTAL EXPENSES	\$ \$	-87,748. -87,748.
SCHEDULE D, PART XII, LINE 2D OTHER EXPENSES AND LOSSES PER AUDITED F/S		
RENTAL EXPENSES	\$ \$	87,748. 87,748.

	Suppleme	ental Informa	ition Reg	jarding F	undraising or Gami	ing Acti	ivities	OMB No. 1545-0047	
SCHEDULE G (Form 990 or 990-EZ)	Complete if the organization answered 'Yes' on Form 990, Part IV, line 17, 18, or 19, or if the organization entered more than \$15,000 on Form 990-EZ, line 6a.						2017		
Department of the Treasury Internal Revenue Service		Open to Public Inspection							
Name of the organization	Employer identification number								
SANTA BARBARA							95-164462	8	
Part I Fundraising	Activities. Comple Z filers are not re	te if the organiza quired to comp	ation answ lete this p	ered 'Yes' o art.	on Form 990, Part IV, lin	e 17.			
		1			owing activities. Check	all that	apply.		
a X Mail solicitati	ons			e	X Solicitation of non-	-governm	nent grants		
<b>b</b> X Internet and	email solicitations	5		f	X Solicitation of gove	ernment	grants		
c X Phone solicit	ations			g	X Special fundraising	g events			
<b>d</b> X In-person sol	icitations								
					including officers, directo rofessional fundraising			Yes X No	
					irsuant to agreements				
	6 · · · · · · · ·			fundraiser			nount paid to	(vi) Amount paid to	
(i) Name and addres or entity (fund		(ii) Activity	have custo	dy or control ibutions?	(iv) Gross receipts from activity	fundra	retained by) aiser listed in olumn <b>(i)</b>	(or retained by) organization	
			Yes	No					
1									
2									
3									
4					PY				
5			(						
6									
7									
8									
9									
10									
Total				<b>&gt;</b>				0.	
					ontributions or has been	notified i	t is exempt from		

## Schedule G (Form 990 or 990-EZ) 2017 SANTA BARBARA BOTANIC GARDEN

95-1644628 Page **2** 

Part II Fundraising Events. Complete if the organization answered 'Yes' on Form 990, Part IV, line 18, or reported more than \$15,000 of fundraising event contributions and gross income on Form 990-EZ, lines 1 and 6b. List events with gross receipts greater than \$5,000.

		List events with gross receipts gre	eater than \$5,000.			
R			(a) Event #1 BEER GARDEN (event type)	(b) Event #2 <u>TRAILS N TAILS</u> (event type)	(c) Other events 1 (total number)	(d) Total events (add column (a) through column (c))
R E V E N U E	1	Gross receipts	76,137.	21,465.	8,593.	106,195.
E	2	Less: Contributions	14,667.	7,207.		21,874.
	3	Gross income (line 1 minus line 2)	61,470.	14,258.	8,593.	84,321
	4	Cash prizes			,	,
	5	Noncash prizes				
D I R E C T	6	Rent/facility costs	14,846.			14,846
	7	Food and beverages				
E X P	8	Entertainment				
EXPENSES	9	Other direct expenses	880.	7,819.	58,099.	66,798.
-	10 11	Net income summary. Subtract line 10 fr	om line 3, column (d).		•••••	2,677
Par	t III	Gaming. Complete if the organiza \$15,000 on Form 990-EZ, line 6a.	ition answered 'Ye	s' on Form 990, Par	t IV, line 19, or re	ported more than
REVENUE			(a) Bingo	(b) Pull tabs/instant bingo/progressive bingo	(c) Other gaming	(d) Total gaming (add column (a) through column (c))
N U E	1	Gross revenue	~	PY		
F	2	Cash prizes				
	3	Noncash prizes				
C S F E S	4	Rent/facility costs				
	5	Other direct expenses				
	6	Volunteer labor	Yes%	Yes%	Yes%	
	7	Direct expense summary. Add lines 2 thr	ough 5 in column (d).			
	8	Net gaming income summary. Subtract li	ne 7 from line 1, colum	ın (d)		
а	Ent I Is t	ter the state(s) in which the organization co the organization licensed to conduct gaming	onducts gaming activitie g activities in each of th	es:		
		re any of the organization's gaming license Yes,' explain:		or terminated during th	-	

Schedule G (Form 990 or 990-EZ) 2017

Schedule G (Form 990 or 990-EZ) 2017 SANTA BARBARA BOTANIC GARDEN 9	5-1644	628	Page 3
11 Does the organization conduct gaming activities with nonmembers?		Yes	No
12 Is the organization a grantor, beneficiary or trustee of a trust, or a member of a partnership or other entity formed to administer charitable gaming?		Yes	No
13 Indicate the percentage of gaming activity conducted in:			
a The organization's facility			010
<b>b</b> An outside facility.			010
14 Enter the name and address of the person who prepares the organization's gaming/special events books and records			
Name ►			
Address ►			
<ul> <li>15 a Does the organization have a contract with a third party from whom the organization receives gaming revenue b If 'Yes,' enter the amount of gaming revenue received by the organization &lt; \$ and the of gaming revenue retained by the third party &lt; \$</li> <li>c If 'Yes,' enter name and address of the third party:</li> </ul>	ue? he amour		No
Name ►			
Address ►			
16 Gaming manager information:			
Name ►			
Gaming manager compensation ► \$			
Description of services provided			
Director/officer			
17 Mandatory distributions:			
a Is the organization required under state law to make charitable distributions from the gaming proceeds to retain the state gaming license?		Yes	No
b Enter the amount of distributions required under state law to be distributed to other exempt organizations or spent in	the		
organization's own exempt activities during the tax year ► \$			
<b>Part IV</b> Supplemental Information. Provide the explanations required by Part I, line 2b, co and Part III, lines 9, 9b, 10b, 15b, 15c, 16, and 17b, as applicable. Also provide an information. See instructions.	umns ( y additi	iii) and ( onal	v);

SCHEDULE J	Compensation	n Information	0	MB No. 1	545-004	17		
(Form 990) For certain Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees								
Complete if the organization answered 'Yes' on Form 990, Part IV, line 23.     Attach to Form 990.     Opt								
Department of the Treasury Internal Revenue Service	epartment of the Treasury iternal Revenue Service ► Go to www.irs.gov/form990 for instructions and the latest information							
Name of the organization	SANTA BARBARA BOTANIC GARDEN		mployer identification nu	ımber				
95-1644628								
Part I Question	s Regarding Compensation				Yes	No		
<b>1 a</b> Check the approp VII, Section A, I	riate box(es) if the organization provided any of the fol ne 1a. Complete Part III to provide any relevant int	lowing to or for a person listed on For formation regarding these items.	m 990, Part		165	NO		
First-class o	r charter travel	ousing allowance or residence for p	personal use					
Travel for co	ompanions	ayments for business use of persor	nal residence					
Tax indemn	fication and gross-up payments	ealth or social club dues or initiatio	n fees					
Discretionar	y spending account	ersonal services (such as, maid, chau	ffeur, chef)					
<b>b</b> If any of the boxe	s on line 1a are checked, did the organization follow a	written policy regarding payment or						
reimbursement	or provision of all of the expenses described above	? If 'No,' complete Part III to explai	n	1 b				
2 Did the organiza	tion require substantiation prior to reimbursing or a	Illowing expenses incurred by all di	rectors					
	icers, including the CEO/Executive Director, regard			2				
CEO/Executive	any, of the following the filing organization used to esta Director. Check all that apply. Do not check any box nsation of the CEO/Executive Director, but explain	kes for methods used by a related of	zation's organization to					
X Compensati	on committee	/ritten employment contract						
Independen	compensation consultant	ompensation survey or study						
Form 990 of	other organizations	pproval by the board or compensat	ion committee					
<b>4</b> During the year, organization or	did any person listed on Form 990, Part VII, Sectional related organization:	on A, line 1a, with respect to the fil	ng					
•	ance payment or change-of-control payment?			4a		Х		
	r receive payment from, a supplemental nonqualifie			4 b		Х		
•	r receive payment from, an equity-based compensation			4 c		Х		
If 'Yes' to any o	lines 4a-c, list the persons and provide the application	able amounts for each item in Part	111.					
Only section 50	1(c)(3), 501(c)(4), and 501(c)(29) organizations mus	st complete lines 5-9.						
5 For persons listed contingent on th	I on Form 990, Part VII, Section A, line 1a, did the orga e revenues of:	anization pay or accrue any compensa	ation					
5	1?			5 a		Х		
	nization?or 5b, describe in Part III.			5 b		Х		
	,	nization nov or access and	tion					
contingent on th	I on Form 990, Part VII, Section A, line 1a, did the orga e net earnings of:							
	n?			6a 6b		X X		
	or 6b, describe in Part III.			00		<u> </u>		
7 For persons lister payments not de	ed on Form 990, Part VII, Section A, line 1a, did the escribed on lines 5 and 6? If 'Yes,' describe in Part	e organization provide any nonfixed III	l 	7		Х		
to the initial con	nts reported on Form 990, Part VII, paid or accrued tract exception described in Regulations section 53 a in Part III	.4958-4(a)(3)?		8				
	did the organization also follow the rebuttable presump			0		X		
section 53.4958	did the organization also follow the rebuttable presump 6(c)?	nion procedure described in Regulatio	ns	9				

BAA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule J (Form 990) 2017

For each individual whose compensation must be reported on Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii). Do not list any individuals that aren't listed on Form 990, Part VII.

Note: The sum of columns (B)(i)-(iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual.

		(B) Breakdown	of W-2 and/or 1099-MI	SC compensation				
(A) Name and Title		(i) Base compensation	(ii) Bonus & incentive compensation	(iii) Other reportable compensation	(C) Retirement and other deferred compensation	(D) Nontaxable benefits	<b>(E)</b> Total of columns(B)(i)-(D)	(F) Compensation in column (B) reported as deferred on prior Form 990
WINDHAGER, STEVEN	(i)	163,100.	0.	0.	5,709.	6,787.	175,596.	0.
1 EXECUTIVE DIRECTOR	(ii)	0.	0.	0.	0.	0.	0.	0.
	(i)							
2	(ii)		1		T		[	
	(i)							
3	(ii)							
	(i)							
4	(ii)							
	(i)				L			
5	(ii)							
	(i)		+		+		+	
6	(ii)							
_	(i)			<b>P</b>	+		+	
7	(ii)		C.U					
<b>a</b>	(i)		·Y		+		+	
8	(ii)							
0	(i)		+		+		+	
9	(ii)							
10	(i) (ii)		+		+		+	
	(i)							
11	(ii)		+		+		+	
	(i)							
12	(ii)		+		+		+	
	(i)							
13	(ii)		+		+		+	
	(i)							
14	(ii)		+		+		+	
	(i)							
15	(ii)		+		t		+	1
	(i)							
16	(ii)		†		t		t	1
BAA	- I I		TEEA4102L 08/09	9/17			Schedule	J (Form 990) 2017

95-1644628

## Part III Supplemental Information

Provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II. Also complete this part for any additional information.

COPY

#### SCHEDULE M (Form 990)

## **Noncash Contributions**

OMB No. 1545-0047

Complete if the organiza	tions answered 'Yes'	on Form 990, Par	t IV, lines 29 or 30.
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► Attach to Form 990.

► Go to www.irs.gov/Form990 for the latest information.

Open to Public Inspection

Department of the Treasury Internal Revenue Service Name of the organization

#### SANTA BARBARA BOTANIC GARDEN

Employer identification number
95-1644628

Part I Types of Property

			(a) Check if applicable	<b>(b)</b> Number of contributions or items contributed	(c) Noncash contribution amounts reported on Form 990, Part VIII, line 1g		(c ethod of c sh contrib	letermin	
1	Art – Wo	rks of art							
2	Art – His	torical treasures							
3	Art – Fra	ctional interests							
4	Books an	d publications							
5	Clothing	and household goods							
6	Cars and	other vehicles							
7	Boats an	d planes							
8	Intellectu	al property							
9	Securities	s – Publicly traded	Х	7	120,445.	FMV			
10	Securities	s – Closely held stock							
11	Securities	s - Partnership, LLC, or trust interests .							
12	Securities	s – Miscellaneous							
13		conservation contribution – tructures							
14	Qualified	conservation contribution - Other							
15	Real esta	te – Residential							
16	Real esta	te – Commercial							
17	Real esta	te – Other.							
18	Collectibl	es							
19	Food inve	entory			21,874.	EST	FMV		
20	Drugs an	d medical supplies							
21	Taxiderm	у							
22	Historical	artifacts							
23	Scientific	specimens							
24	Archeolog	gical artifacts							
25	Other 🕨	( <u>OTHER</u> )			53,187.	EST	FMV		
26	Other 🕨	()							
27		()							
28	Other 🏲	()							
29		f Forms 8283 received by the organization of							
	organizat	ion completed Form 8283, Part IV, Done	e Acknowled	dgement		29			
								Yes	No
30a	During the	e year, did the organization receive by contr	ibution any p	roperty reported in Part I	. lines 1 through 28. that				
	it must h	old for at least three years from the date	of the initia	I contribution, and whic	h isn't required to be u	sed			
		ot purposes for the entire holding period	?				<b>30</b> a		X
b		lescribe the arrangement in Part II.							
31	31 Does the organization have a gift acceptance policy that requires the review of any nonstandard contributions?								Х
32a	<b>32a</b> Does the organization hire or use third parties or related organizations to solicit, process, or sell noncash contributions?								Х
b	If 'Yes,' c	lescribe in Part II.							
33		anization didn't report an amount in colu in Part II.	ımn (c) for a	type of property for wh	nich column (a) is chec	ked,			

BAA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule M (Form 990) (2017)

95-1644628 Part II Supplemental Information. Provide the information required by Part I, lines 30b, 32b, and 33, and whether the organization is reporting in Part I, column (b), the number of contributions, the number of items received, or a combination of both. Also complete this part for any additional information.



Page 2

Go to www.irs.gov/Form990 for the latest information.

OMB No. 1545-0047

Open to Public Inspection

Department of the Treasury Internal Revenue Service Name of the organization

#### SANTA BARBARA BOTANIC GARDEN

# Employer identification number 95–1644628

#### FORM 990, PART III, LINE 4D - OTHER PROGRAM SERVICES DESCRIPTION

GARDEN SHOP: TO SUPPORT GARDEN EDUCATION, COMMUNITY PROGRAMS, EXHIBITS AND DISPLAYS BY SELLING BOOKS, MAPS, GARDEN PUBLICATIONS, EDUCATIONAL TOOLS AND RELATED PRODUCTS, THEREBY GENERATING APPRECIATION AND KNOWLEDGE OF THE PLANT AND NATURAL SCIENCES.

#### FORM 990, PART VI, LINE 8 - EXPLANATION OF NO CONTEMPORANEOUSLY DOCUMENTATION OF MEETINGS

THE GARDEN KEEPS WRITTEN AND APPROVED BOARD MINUTES FOR THE BOARD OF TRUSTEES MEETINGS AND THE EXECUTIVE COMMITTEE MEETINGS. THE GARDEN'S SUB-COMMITTEE MEETINGS RECORD AND KEEP WRITTEN NOTES OF THEIR MEETING, HOWEVER, NO MINUTES ARE TAKEN.

#### FORM 990, PART VI, LINE 11B - FORM 990 REVIEW PROCESS

THE 990 WILL BE REVIEWED AND APPROVED BY THE FINANCE COMMITTEE PRIOR TO ITS FILING. AFTER THE FINANCE COMMITTEE REVIEWS THE 990, THE FINANCE COMMITEE WILL CIRCULATE THE 990 TO THE FULL BOARD AND RECOMMEND APPROVAL TO THE GOVERNING BOARD. THE BOARD IS NOT REOUIRED TO APPROVE THE 990 PRIOR TO ITS ISSUING.

THE 990 WILL BE REVIEWED AND APPROVED BY THE FINANCE COMMITTEE PRIOR TO ITS FILING. AFTER THE FINANCE COMMITTEE REVIEWS THE 990, THE FINANCE COMMITTEE WILL CIRCULATE THE 990 TO THE FULL BOARD AND RECOMMEND APPROVAL TO THE GOVERNING BOARD. THE BOARD IS NOT REQUIRED TO APPROVE THE 990 PRIOR TO ITS FILING. HOWEVER, IT IS STANDARD POLICY OF THE GARDEN TO WAIT TO FILE THE 990 UNTIL THE FULL BOARD APPROVES THE DOCUMENT.

FORM 990, PART VI, LINE 12C - EXPLANATION OF MONITORING AND ENFORCEMENT OF CONFLICTS ALL MEMBERS OF THE BOARD OF TRUSTEES ARE REQUIRED TO SIGN ANNUAL DISCLOSURES OF CONFLICT OF INTEREST. ALL EMPLOYEES ARE REQUIRED TO SIGN AT THE TIME OF HIRE AND THE HUMAN RESOURCE DEPARTMENT MONITORS THIS PROCESS.

TEEA4901L 08/09/17

#### FORM 990, PART VI, LINE 15A - COMPENSATION REVIEW & APPROVAL PROCESS - CEO & TOP MANAGEMENT

SALARY COMMITTEE REVIEWS SEVERAL SURVEYS AND RECOMMENDS SALARY TO THE EXECUTIVE

COMMITTEE. THE EXECUTIVE COMMITTEE APPROVES OR DISAPPROVES THE RECOMMENDATION.

#### FORM 990, PART VI, LINE 19 - OTHER ORGANIZATION DOCUMENTS PUBLICLY AVAILABLE

GOVERNNING DOCUMENTS ARE AVAILABLE ON THE GARDEN'S WEBSITE; POLICIES AND FINANACIAL

STATEMENTS ARE AVAILABLE UPON REQUEST.

#### FORM 990. PART XI. LINE 9 OTHER CHANGES IN NET ASSETS OR FUND BALANCES

CHANGE IN VALUE OF TRUSTS	\$ 78,916.
UNREALIZED GAIN ON INVESTMENTS	957,199.
TOTAL	\$ 1,036,115.

COPY